# Southern Police Institute

Excellence in Policing

# Performance Management: From Budgeting to Operations

#### 40-Hour Training Course - KLEC Approved for 4.0 CEUs

Tuition: \$79500 if paid by cash/check /\$82000 if paid by cash/check

#### **Course Description**

This course of study introduces two major areas that contribute substantially to managerial success: 1) understanding budgetary fundamentals, strategies and challenges as it relates to law enforcement agencies and 2) achieving value for money with a budget linked to operational performance. It is designed to provide participants with an understanding of how organizations can evaluate the achievement of their goals, identify their successes and problems, and respond effectively to them while simultaneously meeting community expectations.

Course instruction will facilitate and foster an understanding of an agency's performance as perceived by its managers, community, and elected officials. Financial and operational performance will be reviewed on criteria that are valuable to those stakeholders and to line officers themselves. Resource expenditure will be addressed and evaluated to ensure that community needs are being met.

Strategic management of funds and controlling the dollars being spent is required to assure that organizational goals and objectives are being met within an environment of diminishing financial resources. Participants will be able to assess their patrol staffing requirements (85% of budget) according to a formula that will meet external scrutiny.

The measures presented during this course support a system of financial and operational accountability for all the organization's managers. Students will leave with an outline model for a performance management system for their agency. Training is participative and interactive, engaging students through carefully designed focused on reinforcing learning. Students will practice using spreadsheets and budget applications on their own laptops/tablets and will be asked to gather and review agency-specific data and information for class exercises.

#### Course Topics and Areas of Instruction

- Understanding of law enforcement trends, budgeting, funding resources, and costing services
- Understanding the fundamentals of financial projects
- Understanding financial management
  and performance measures
- Developing and honing operations budget management skills
- Understanding operational performance and its importance
- Understanding organizational culture and its effects on operational performance
- Understanding strategic management and how to apply the concept of S.M.A.R.T.T.E.R. in agency planning
- Identifying ways to measure operational performance internally and externally
- Understanding "crime management" and "crime reduction"
- Evaluating and comparing methods of performance measurementStaffing your agency (with practical exercise) (with practical exercise)
- Designing performance measures (with practical exercise)

#### Who Should Attend

Executive, Senior & Middle Management Level Personnel and officers seeking upper-level management positions



September 20-24, 2021

#### Hosted by:

# Floral Park Police Department

### **Location:**

Floral Park Pool and Recreation Building -Inc. Village of Floral Park Pool and Garage Rd. Floral Park, NY 1101

# **Suggested Lodging:**

Homewood Suites by Hilton\* 40 Westbury Ave. Carle Place, NY 11514

Phone: (516) 747-0230

\*Visit our website for an alternative hotel suggestion.

#### For More Information Contact:

Phone: 502-852-6561 E-mail: mailspi@louisville.edu

## Register Online www.louisville.edu/spi

individual and group practical exercises

