

James K. Beggan
Department of Sociology
January 19, 2017

CURRICULUM VITAE
for Personnel Actions
College of Arts and Sciences

I. Employment History:

A. Academic Institutions other than U of L

<u>Institution (Name and Location)</u>	<u>Years Service</u>	<u>Title of Position</u>
Univ. of California	5	GTA

B. University of Louisville

Date appointed: 8/1/89

Rank when appointed: Assistant Professor

Credit toward tenure when appointed? (Years) None

If currently untenured; date of mandatory tenure
decision: Tenure awarded 7/1/96

Date of promotion to Associate Professor: 7/1/95

Transfer to Sociology: 7/1/02

Date of promotion to Professor: 7/1/2012

C. Other relevant employment.

D. Honors received:

Psi Chi Graduate Teaching Award, U of L, 1994
Dean's Professional Activity Initiative, U of L, 1990
Dean's Professional Activity Initiative, U of L, 1989
Outstanding Teaching Assistant, U of California, 1988
Academic Senate Travel Grant, U of California, 1988
Instructional Improvement Grant, U of California, 1988

II. EDUCATIONAL HISTORY: (Undergraduate, Graduate, and Post
Graduate)

<u>Institution (Name and Location)</u>	<u>Dates Attended</u>	<u>Degree</u>
SUNY Buffalo	8/77-5/84	BA
UC Santa Barbara	9/84-5/89	Ph.D.

What is the most common terminal degree for academicians in your discipline: Ph.D.

Other relevant training. Describe: California Real Estate Sales License and related coursework

III. TEACHING

A. Teaching and research appointments, other than U of L

B. Courses taught, U of L, last 5 years, including current offerings. Give course number, course title, semesters taught (fall, sp, or sum) and credit hours.

- Psy 201, Introductory Psychology, Su 1999 Su 2000, Su 2000, Su 2001 (3)
- Psy 201 Honors, Introductory Psychology, Fa 1999, Fa 2000, Fa 2001, Fa 2002 (3)
- Psy 311, Experimental Psychology - Su 1997 Su 2002 (3)
- Psy 312, Quantitative Methods, Sp 1999 (3)
- Psy 317, Psychological Research & Statistical Analysis II - Sp 1997 (3)
- Psy 344, Applied Psychology - Sp 1992 (3)
- Psy 353, Industrial Psy - Sp 1993, Sp 1994 Su 1994, Sp 1995, Su 1995, Su 1996, (3)
- Psy 372, Social Psychology - Fa 1989, Sp 1990, Fa 1990 Fa, 1991, Su 1992, Su 1993, Fa 1993, Sp 1997, Su 1997, Su 1998, Su 1999, Sp 2001, Su 2001, Fa 2001, Sp 2002, Su 2002, Fa 2003, Sp 2004 (3)
- Psy 401, Independent Study - each semester
- Psy 404, Honors Seminar - Sp, 1991 Sp 1994(3)
- Psy 404, Internship - Fa 1992, Sp 1993, Fa 1993, Sp 1994, Fa 1994 (3)
- Psy 455, Consumer Psychology - Sp 1992, Su 1992, Su 1993, Su 1994, Su 1995 (3)
- Psy 514, Advanced Statistics - Fa 1993, Fa 1994, Fa 1995, Fa 1998, Fa 2000 (3)
- Psy 601, Seminar in Statistics & Research Methods (Abelson) Su 1998 (3)
- Psy 604, Group Seminar - Fa 1992 (3)

Psy 606, Research Practicum in Psy - Sp 1995, (1-3)
Psy 611, Advanced Statistics II - Sp 1997, Sp 1998, Sp 2000 (3)
Psy 613, Research Design and Methods, Fa 1998, Fa 1999, Sp 2001 (3)
Psy 670, Graduate Social - Fa 1990, Fa 1991, Sum 2003 (3)
Psy 671, Group Seminar - Fall 1998 (3)
Psy 702a, Group Seminar - Fa 1996(3)
Psy 702b, Seminar in Advanced Multivariate Statistics (LISREL) Sp 1998

(3)

Soc 203 Self and Society, Fa 2003, Fa 2004, Sp2006, Sp2007, Sp2007, Sp2007 (dist ed), Fa2007, Fa2008, Sp 2009 Sp 2009 (dist ed) Sp 2010 (dist ed) Fa 2010 (honors) (3), Sp 2011, Sp 2011 (dist ed), Fa 2011, Fal 2011 (night), fall 2011 (dist ed), Fa 2012, Fa 2013, Sp 2015, Fall 2016 (dist ed)

Soc 301 Introduction to Social Statistics, Fa 2002, Sum 2003, Sp 2004, Sum 2004 (3), Sp 2005, Sp 2005 (dist ed), Fa 2005, Sp2006, Sum 2008, Sum 2009, Sum 2009 (dist ed) Sum 2010, Sum 2010 (dist ed) Fa 2010 (3) Sum 2011, Sum 2011 (dist ed), Sum 2011, Sum 2011 (dist ed) Sum 2012, Sum 2012 (dist ed), Sp 2013, Sum 2013, Sum 2013 (distance ed), Sp 2014, Sum 2014, Sum 2014 (distance ed), Fa 2014

Soc 325 Sociology of Human Sexuality, Sum 2005, Sum 2005 (dist ed), a2006, Fa2006 (dist ed), Sum2007, Sum2007 (dist ed), Fa2007, Fa2007 (dist ed) (3), Sp 2008, Sum 2008, Sum 2008 (distance ed) (3), Sp 2011, Sp 2012, Sp 2012 (night), Fa 2012, Sp 2013, Sp 2013 (distance ed), Fa 2013, Sp 2014, Sp 2014 (distance ed), Fa 2014, Fa 2014 (distance ed), Sp 2015, Sum 2015, Sum 2015 (dist ed), Fa 2015, Fa 2015 (dist ed), Sum 2016, Sum 2016 (dist ed), Fall 2016, Fall 2016 (dist ed)

Soc 327 Sociology of Gender Sp 2005 Sp2006

Soc 610 Graduate Statistics Sp 2004 Sp 2005 Sp 2009 Sp 2010

Soc 636 Graduate Seminar (Human Sexuality) Fa 2004 Fa 2008

Hon 331/341 The Sexual Self, Fa 2005

Hon 331/341 The Sexism Mystique, Fa 2006

C. Independent Study and Graduate Student Supervision:

- (1) List names of independent study students you supervise(d) and years:

Damond Logsdon (1989)

Amy Klingman (1990)
Cathy Jackson (1990)
Laura Bush (1990-1991)
Kimmery Martin (1991)
Ellen Brown (1992)
Pam Thompson (1992)
Rachel Neuman (1992)
Jenny Beam (1993)
Diane Clark (1993)
Lorraine Harrison (1993)
Merrilee Johannsen (1993)
Stephanie Oles (1993)
Jennifer Powell (1993)
Desie Weinstein (1993)
Stuart Miles (1994)
Mary Ellen Tharp (1994-1995)
Greg Duncan (1995)
Lisa Thomas (1995)
Tammy Lawrence (1995)
Stuart Miles (1996, 1997)
Marcel Yoder (1996, 1997)
Beth Mattingly (1997)
Valerie Ghoulson (1997)
Jennifer George (1997)
Lucinda Woodward (1997)
Lisa Reynolds (1997)
Regina Bramer (1997)
Carol Lucchesi (1997-98)
Karen Botdorf (1997-98)
Stephanie Edwards (1997-98)
Andrea Garber (1997-98)
Stephanie Shultz (1997-98)
Mark Brown (1997-98)
Katie Hurlbut (1998-99)
Ann Haydenberg (1998-99)
Nadim Ziady (1998-99)
Amanda Slusher (1998-99)
Camille Jamison (1998-99)
Courtney Wheeler (1999)
Julie Nelson (2000-2001)
Shannon Collins (2000-2001)
Amanda Champion (2001)
Shannon Jefferies (2001)
Julie Nelson (2002)
Sarah Milkowski (2004-2005)
Nicholas Koenig (2004-2005)

Joseph Feldman (2005-2006)
Elizabeth Nagle (2006-2007)
Allison-Scott Pruitt (2009-2010)
Amy Talbot (2009-2010)
Leena Gundumall (2011-2012)
Mattie DeAngelis (2012-2013)
Sarah McKinley (2013)
Emma Groskind (Summer, 2015, Summer Research Opportunities
Program)

(2) List names of graduate students for whom you serve(d) as major professor. If degree has been granted, give year. If current student, give anticipated year of completion.

(a) Master's

Holly Hartson (1995)
Elizabeth Spievak (2001)
Tim Hill (2003)
Lucinda Woodward (2003)
Natalie Ballish (2004)
Jill Harbison (2004)
Kate Martin (2005), changed advisors 2006
Margie Wise (2006)
Amanda Smith (2007), internship report
Liz Nagel (2008-2009), graduated May 2009
Allison Scott Pruitt (2010-2012)

(b) Ph.D.

Paul Nesselroade (1996) Master's Thesis, Dissertation
Marcel Yoder (1999)
May Throne (2001)

(3) List names of Post-doctoral trainees, fellows, etc, you have supervised, last four years, including current year. (Give source of support)

(4) List names of Graduate students' committees you served on other than as major professor. Indicate if Master's or Ph.D. students.

Wade Rowatt (MA)
Brad Beebe (Ph.D.)
Perri Druen (Ph.D.)
Randall Colvin (Ph.D.)

Bonita Jarman (Ph.D.)
Mary Gulley (MA)
Jon Barnes (Ph.D.)
Robert Roe (MA, Ph.D.)
Cathy Emery (MA, Ph.D.)
Cynthia Batista (Ph.D.)
Damond Logsdon (Ph.D.)
Cynthia Lucus (M.A.)
Susan Connors (Ph.D.)
Laura Bolte (Ph.D.)
Jason Miller (Ph.D.)
Elsie Beach (M.A.)
Holly Hartson (Ph.D.)
Nick DePace (Ph.D.)
Sandra Tinsdale (Ph.D.)
Abbie Beacham (Ph.D.)
May Throne (Ph.D.)
Tammy Rowatt (Ph.D.)
Bill Neace (M.A.)
Mark Dean (M.A.; Ph.D.)
Martin Brown (Ph.D.)
Elizabeth Spievak (Ph.D.)
Kay Collins (MA)
Cole Koenig (MA)
Kate Martin (MA)
Rachael Metzger (MA)

IV. SERVICE

A. Service to the University

1. Departmental, Divisional, Program

Coordinator, talk by Drew Appleby (1990)
Recruitment (1990)
Berea College
University of Kentucky
Transylvania University
Undergraduate Advisor, 1990-1999
Social Area Coordinator, 1992-1994, 1998-2002
Plans and Policy Committee, (Chair) 1992-1994,
1996-1998, 1999
Undergraduate Committee, 1990-1999
Statistics Committee, 1993
Internship Coordinator, 1992-1999

Perception and Sensory Search Committee (Member), 1993-1994
Careers in Psychology, 1996, 1997, 1998, 1999
How to get into Graduate School, 1996, 1997
Ad Hoc Planning, 1998-1999
Himmelfarb Computer Lab, 1998-1999
Space Committee, 1999-2000
Coordinating Committee, 1999-2000
Statistics/Quantitative Job Search 2000-2001
AKD Advisor, 2002-2006
Getting into Graduate School, AKD, November 2002
Curriculum Committee for Department, 2005-2007
Technology Committee for Department, 2005-2007
Curriculum Committee for Department (as committee chair) 2010-2012

2. College (indicate if A&S, Graduate, Medical School, etc.)

Member, Total Quality Management, 1992-1993
Developmental Advising
Member, Committee on Committee, 1997-2000
Member, Honors Advisory Council, 1997-2001

3. University-Wide

Student Evaluation, 1997
Pay Equity, 1997-1998
Faculty Advisor, Dancing with the Cards, 2007-present

B. Service to the Community

Member, Collegiate Committee, American Marketing Association, 1993-1994

Treasurer, American Marketing Association, Louisville Chapter, 1994-1998

President Elect, American Marketing Association, Louisville Chapter, 1998-1999

President, American Marketing Association, Louisville Chapter, 1999-2000

Past President, American Marketing Association, Louisville Chapter, 2000-2001

Talk at Central High School, 1993, 1994

Jefferson County Open House, 1994

U of L Open House, 1997, 1998, 1999

Psychology Day, 2000, 2001

State of Affairs, Coffee Culture (2004), Car Culture, Superstitions (2005), Urban Legends (2006)

Librarian and Education Officer, Louisville Swing Dance Society (2007-2012)

Education Director, New Lou Swing Dance Community (2012-2015)

Guest Speaker, Speakeasy Series, The Frazier History Museum (Feb. 18, 2016)

C. Service to your Profession

Ad Hoc Reviewer, *Journal of Personality and Social Psychology*

Journal of Experimental Social Psychology

Journal of Applied Psychology

Journal of Social Behavior & Personality

Personality & Social Psychology Bulletin

Journal of Managerial Issues

Psychological Bulletin

Journal of Sex Research

Sex Roles

Journal of Genetic Psychology

Men and Masculinities

Organizational Behavior and Human Decision Processes

International Journal of Sexual Health

Gender & Society

SAGE OPEN ACCESS—action editor

Sexualities

Journal of Behavioral and Experimental Economics

International Journal of Sexual Health

Heroism Science

The Journal of Black Psychology

Deviant Behavior

Psychiatry Research

Program Reviewer, NSF, SPSSI, SEPA, SSSP

Editorial Board, *Journal of Personality and Social Psychology*, 1992-1996

Editorial Board, *Journal of Psychology*, 1999-present

Program Chair, SSSP, 1999

D. Book Reviews

E. Consultantships

PROFESSIONAL ACTIVITY

A. Publications

1. Chapters in books

McClintock, C.G., Platow, M.J., & Beggan, J.K. (1991). Social interdependence. In R. Baron and W. Graziano (Eds.), *Social Psychology*, 2nd ed. New York: Holt, Rinehart & Winston.

Beggan, J.K., & Allison, S.T. (2002). The *Playboy* Playmate paradox: The case against the objectification of women. In P. Gagne and R. Tewksbury (Eds.), *Advances in gender research: Gendered sexualities* (Vol. 6). London: Elsevier.

Garos, S., Beggan, J. K., & Kluck, A. (2005). Overestimating the ability to resist temptation: Demonstration, explanation, and clinical implications. In R. L. Piedmont & D. O. Moberg (Eds.), *Research in the Social Scientific Study of Religion* (Vol. 15). Boston, MA: Brill.

1. Chapters in books (encyclopedias)

Beggan, J.K., & Allison, S.T. (1994). Social values. In V.S. Ramachandran (Ed.), *Encyclopedia of human behavior*. San Diego, CA: Academic Press.

Beggan, J. K. (2003). Pornography. In M. Kimmel and A. Aronson (Eds.), In Kimmel, M. & Aronson, A.(Eds.). *Men and Masculinities: A Social, Cultural and Historical Encyclopedia*. Santa Barbara, CA: ABC-CLIO.

Beggan, J. K. (2004). Labeling theory. In G. R. Goethals, G. J. Sorenson, & J. M. Burns (Eds.), *Encyclopedia of Leadership* (Vol. 2). Thousand Oaks, CA: Sage.

Beggan, J. K., Allison, S. T., Beyenbach, J., & Clements, C. (2004). Sociology. In G. R. Goethals, G. J. Sorenson, & J. M. Burns (Eds.), *Encyclopedia of Leadership* (Vol. 4), Thousand Oaks, CA: Sage.

Beggan, J. K. (2006). Pornography: Overview. In *Issues: Understanding Controversy and Society*. Santa Barbara, CA: ABC-CLIO. ONLINE

DATABASE.

Beggan, J. K. (2006). Pornography: Outlook. In *Issues: Understanding Controversy and Society*. Santa Barbara, CA: ABC-CLIO. ONLINE DATABASE.

Beggan, J. K. (2006). Cosmetic surgery: Overview. In *Issues: Understanding Controversy and Society*. Santa Barbara, CA: ABC-CLIO. ONLINE DATABASE.

Beggan, J. K. (2006). Cosmetic surgery: Outlook. In *Issues: Understanding Controversy and Society*. Santa Barbara, CA: ABC-CLIO. ONLINE DATABASE.

Beggan, J. K. (2006). Dating and sexuality: Overview. In *Issues: Understanding Controversy and Society*. Santa Barbara, CA: ABC-CLIO. ONLINE DATABASE.

Beggan, J. K. (2006). Dating and sexuality: Outlook. In *Issues: Understanding Controversy and Society*. Santa Barbara, CA: ABC-CLIO. ONLINE DATABASE.

Beggan, J. K. (2007). Mere ownership effect (a.k.a. endowment effect). In R. Baumeister (Ed.). *Encyclopedia of social psychology*. Thousand Oaks, CA.

Beggan, J. K. (2007). Semen. In M. Flood, J. K. Gardiner, B. Pease, & K. Pringle (Eds.). *Routledge international encyclopedia of men and masculinities*. Oxford: Routledge.

Beggan, J. K., & Harbison, J. M. (2007). Sex. In M. Flood, J. K. Gardiner, B. Pease, & K. Pringle (Eds.). *Routledge international encyclopedia of men and masculinities*. Oxford: Routledge.

Beggan, J. K., & Harbison, J. M. (2007). Psychology. In M. Flood, J. K. Gardiner, B. Pease, & K. Pringle (Eds.) *Routledge international encyclopedia of men and masculinities*. Oxford: Routledge.

Beggan, J. K., & Harbison, J. M. (2007). Sex/gender system. In M. Flood, J. K. Gardiner, B. Pease, & K. Pringle (Eds.) *Routledge international encyclopedia of men and masculinities*. Oxford: Routledge.

Beggan, J. K., & Townsend, M. L. (2007). Science. In M. Flood, J. K. Gardiner, B. Pease, & K. Pringle (Eds.). *Routledge international encyclopedia of men and masculinities*. Oxford: Routledge.

- McLaughlin, S. K., & Beggan, J. K. (2007). Heroes and Superheroes. In M. Flood, J. K. Gardiner, B. Pease, & K. Pringle (Eds.) *Routledge international encyclopedia of men and masculinities*. Oxford: Routledge.
- Beggan, J. K. (2007). Mid-life crisis. In M. Flood, J. K. Gardiner, B. Pease, & K. Pringle (Eds.) *Routledge international encyclopedia of men and masculinities*. Oxford: Routledge.
- Allison, S. T., & Beggan, J. K. (2007). Prototypes. In W. A. Darity (Ed.), *The International Encyclopedia of the Social Sciences* (Vol. 6, 2nd ed.). New York: Macmillan.
- Beggan, J. K. (2010). Beauty and appearance. In *Sex and society* (Vol. 1). New York: Marshall Cavendish Reference.
- Beggan, J.K, & Allison, S. T. (2010). Sex industry. In *Sex and society* (Vol. 3). New York: Marshall Cavendish Reference.
- Beggan, J.K, & Allison, S. T. (2010). Sex appeal. In *Sex and society* (Vol. 3). New York: Marshall Cavendish Reference.
- Beggan, J.K, & Nagel, G. (2010). Sexuality and the Internet. In *Sex and society* (Vol. 3). New York: Marshall Cavendish Reference.
- Beggan, J.K, Allison, S. T., & Hooley, W. J. (2010). Humor. In *Sex and society* (Vol. 2). New York: Marshall Cavendish Reference.
- Beggan, J. K., & Allison, S. T. (2012). Social values. *Encyclopedia of human behavior* (pp 497-503). London: Elsevier.
- Beggan, J. K. (2015). Is what we own who we are? In *We Discover* (Marc Guttman, ed.). Pronoun.

Journal articles

- Samuelson, C.D., Messick, D.M., Allison, S.T., & Beggan, J.K. (1986). Utopia or myopia? A reply to Fox. *American Psychologist*, 41, 227-229.
- McClintock, C.G., Stech, F.J., & Beggan, J.K. (1987). The effects of commitment to threats and promises upon bargaining behaviour and outcomes. *European Journal of Social Psychology*, 17, 447-464.
- Beggan, J.K., Messick, D.M., & Allison, S.T. (1988). Social values and egocentric bias: Two tests of the might over morality hypothesis. *Journal of Personality and Social Psychology*, 55, 606-611.
- Beggan, J.K. (1991). Using what you own to get what you need: The role of

possessions in satisfying control motivation. In F.W. Rudmin (Ed.), *To have possessions: A handbook on ownership and property*. [Special Issue]. *Journal of Social Behavior and Personality*, 6, 129-146.

Beggan, J.K. (1992). On the social nature of nonsocial perception: The mere ownership effect. *Journal of Personality and Social Psychology*, 62, 229-237.

Beggan, J.K., & Allison, S.T. (1993). The landslide victory that wasn't: The bias toward consistency in recall of election support. *Journal of Applied Social Psychology*, 23, 669-677.

Harris, M.J., & Beggan, J.K. (1993). Making believe: A descriptive study of fantasies in middle childhood. *Imagination, Cognition, and Personality*, 13, 125-145.

Beggan, J.K., & Manelli, L. (1994). Estimating the credibility of social influence contingencies framed as threats or promises. *Journal of Social Behavior and Personality*, 9, 163-170..

Beggan, J.K., & Brown, E.M. (1994). Association as a psychological justification for ownership. *Journal of Psychology*, 128, 365-380.

Beggan, J.K. (1994). The preference for gain frames in consumer decision making. *Journal of Applied Social Psychology*, 24, 1407-1427.

Allison, S.T., & Beggan, J.K. (1994). Estimating popular support for group decision outcomes: An anchoring and adjustment model. *Journal of Social Behavior and Personality*, 9, 617-638.

Allison, S.T., Beggan, J.K., McDonald, R.A., & Rettew, M.L. (1995). The belief in majority determination of group decision outcomes. *Basic and Applied Social Psychology*, 16, 367-382.

Allison, S.T., Beggan, J.K., Midgley, E.H., & Wallace, K.A. (1995). Dispositional and behavioral inferences about inherently democratic and unanimous groups. *Social Cognition*, 13, 105-125.

Allison, S.T., Beggan, J.K., & Midgley, E.H. (1996). The quest for "similar instances" and "simultaneous possibilities": Metaphors in social dilemma research. *Journal of Personality and Social Psychology*, 71, 479-497.

Beggan, J.K., & Allison, S.T. (1997). More there than meets their eyes: Support for the mere ownership effect. *Journal of Consumer Psychology*, 6, 285-297.

- Rowatt, W.C., Nesselroade, E.P. Jr., Beggan, J.K., & Allison, S.T. (1997). Perceptions of brainstorming in groups: The quality over quantity hypothesis. *Journal of Creative Behavior*, *31*, 131-150.
- Herlocker, C.E., Allison, S.T., Foubert, J.D., & Beggan, J.K. (1997). Intended and unintended overconsumption of physical, spatial, and temporal resources. *Journal of Personality and Social Psychology*, *73*, 992-1004.
- Nesselroade, K.P., Jr., Beggan, J.K., & Allison, S.T. (1999). Possession enhancement in an interpersonal context: An extension of the mere ownership effect. *Psychology & Marketing*, *16*, 21-34.
- Beggan, J. K., Gagne, P., & Allison, S. T. (2000). An analysis of stereotype refutation in *Playboy* by an editorial voice: The advisor hypothesis. *The Journal of Men's Studies*, *9*, 1-21.
- Beggan, J. K., & Allison, S. T. (2001). The *Playboy* rabbit is soft, furry, and cute: Is this really the symbol of masculine dominance of women? *The Journal of Men's Studies*, *9*, 341-370.
- Beggan, J. K., & Allison, S. T. (2001). What do *Playboy* playmates want? Implications of expressed preferences on the construction of the "unfinished" masculine identity. *The Journal of Men's Studies*, *10*, 1-38.
- Beggan, J. K., & Allison, S. T. (2003). Reflexivity in the pornographic films of Candida Royalle. *Sexualities*, *6*, 301-324.
- Beggan, J. K., & Allison, S. T. (2003). "What sort of man reads *Playboy*?" The self-reported influence of *Playboy* on the construction of masculinity. *The Journal of Men's Studies*, *11*, 189-206.
- Garos, S., Bleckley, K., Beggan, J. K., & Frizzell, J. (2004). Intrapyschic conflict and deviant sexual behavior in sex offenders. *Journal of Offender Rehabilitation*, *40*, 23-40.
- Nelson, J., & Beggan, J. K. (2004). Self-serving judgments about winning the lottery. *The Journal of Psychology*, *138*, 253-264.
- Garos, S., Beggan, J. K., Kluck, A., & Easton, A. (2004). Sexism and pornography use: Toward explaining past (null) results. *Journal of Psychology and Human Sexuality*, *16*, 69-96.
- Allison, S. T., Beggan, J. K., & Clements, C. (2004). Derogatory stereotypic beliefs and evaluations of male nurses. *Equal Opportunities International*, *23*, 162-178.

- Beggan, J. K., & Allison, S. T. (2005). Tough women in the unlikeliest of places: The unexpected toughness of the *Playboy* Playmate. *The Journal of Popular Culture*, *38*, 796-818.
- Allison, S. T., Uhles, A. N., Asuncion, A. G., Beggan, J. K., & Mackie, D. M. (2006). Self-serving outcome-biases in trait judgments about the self. *Current Research in Social Psychology*, *11*, 202-214. ONLINE JOURNAL.
- Garos, S., Kluck, A., S., Beggan, J. K., Martindale, J., Wheeler, A. E., & Zacchilli, T. L. (2008). Temptation bias: Can self-enhancement limit the influence of gender stereotypes? *Sex Roles*, *58*, 311-329.
- Allison, S. T., Eylon, D., Beggan, J. K., Bachelder, J. (2009). The demise of leadership: Positivity and negativity biases in evaluations of dead leaders. *Leadership Quarterly*, *20*, 115-129.
- Beggan, J. K., & Allison, S. T. (2009). Viva Viva? Women's meanings associated with male nudity. *Journal of Sex Research*, *46*, 446-459.
- Beggan, J. K., Vencill, J. A., & Garos, S. (2013). The good-in-bed effect: College students' tendency to see themselves as better than others as a sex partner. *Journal of Psychology*, *147*, 415-434.
- Beggan, J. K., & Pruitt, A. S. (2014). Leading, following, and sexism in social dance: Change of meaning as contained secondary adjustments. *Leisure Studies* *33*, 508-532.
- Beggan, J. K., Vencill, J. A., & Garos, S. (2014). Vulnerable but aloof vs. naughty and nice: Contrasting presentation of male and female nude models in *Viva* and *Playboy*. *Journal of Sex Research* *51*, 265-279.
- Beggan, J. K., & DeAngelis, M. (2015). "Oh, my God, I hate you:" The felt experience of being othered for being thin. *Symbolic Interaction*, *38*, 371-392.
- Beggan, J. K. (2016). Monomyth, transformation and Inspiration: The hero's journey in the extreme fitness exercise infomercial. *Heroism Science*, *1*, 1-12.
- McClellan, S., & Beggan, J. K. (2016). The stigma of being young on the experience of rate-busting as positive deviance. *Deviant Behavior*.

Research reports

Beggan, J.K. (1995). Making the most of advisory committees: Techniques for effective participatory decision making. *IE in Focus*, Spring, 2+.

Other scholarly publications

2. Works "in press"

Beggan, J. K. (in press). The shape of things to come: 2040's self-reflexive commentary on the future of its own genre. *Porn Studies*.

Allison, S. T., & Beggan, J. K. (in press). The authoritative captain: Parenting style and successful child development. In T. Langley (ed.), *Star Trek psychology: The mental frontier*. New York, NY: Sterling Publishing Co.

3. Works accepted subject to revision

4. Works submitted, not yet accepted or rejected

Beggan, J. K., & Allison, S. T. (eds.) (under development). *Leadership and sexuality*. Northampton, MA: Edward Elgar.

B. PRESENTATIONS

Beggan, J.K. (1987). *The effects of feedback on cooperative choice in a social dilemma*. Paper presented at the West Coast Conference for Small Groups Research, Los Angeles, California.

Beggan, J.K., & Blue, J. (1987). *Evoking helping norms to promote altruism*. Paper presented at the Western Psychological Association Annual Convention, Long Beach, California.

Beggan, J.K., Messick, D.M., & McClintock, C.G. (1987). *Effects of information on behavior in a social dilemma*. Paper presented at the Western Psychological Association Annual Convention, Long Beach, California.

Beggan, J.K., Messick, D.M., & Allison, S.T. (1988). *Social values and egocentric*

bias: An implication of the "might over morality" hypothesis. Paper presented at the Eastern Psychological Association Convention, Buffalo, New York.

McClintock, C.G., & Beggan, J.K. (1988). *Misunderstanding others: The effects of social values on evaluations of bargainers.* Paper presented at the Eastern Psychological Association Annual Convention, Buffalo, New York.

Acorn, D.A., & Beggan, J.K. (1988). *An investigation of self-conceptions as reference points for other self-conceptions.* Paper presented at the Western Psychological Association Annual Convention, San Francisco, California.

Beggan, J.K. (1988). *Diffusing diffusion: Reducing the bystander effect.* Paper presented at the Western Psychological Association Annual Convention, San Francisco, California.

Beggan, J.K., Messick, D.M., & Allison, S.T. (1988). *Social values and behavior listing: Weighting potency and morality differently.* Paper presented at the 87th meeting of the American Psychological Association Annual Convention, Atlanta, Georgia.

Beggan, J.K., & Rumley, R. (1989). *The Susan B. Anthony exercise: A multifaceted teaching tool.* Paper presented at the Mid-America Conference for Teachers of Psychology, Evansville, Indiana.

Beggan, J.K. (1990). *The effects of social categorization on the perceived credibility of threats and promises.* Paper presented at the Southeastern Psychological Association Annual Convention, Atlanta, Georgia.

Logsdon, D., & Beggan, J.K. (1990). *Assessing threat and promise credibilities: An attributional approach.* Paper presented at the Southeastern Psychological Association Annual Convention, Atlanta, Georgia.

Allen, A., & Beggan, J.K. (1990). *Determinants of perceived property ownership: The effects of prior contact and the intention to possess.* Paper presented at the Southeastern Psychological Association Annual Convention, Atlanta, Georgia.

Beggan, J.K., & McInturff, J. (1990). *Social values, group categorization, and egocentric bias.* Paper presented at the Western Psychological Association Annual Convention, Los Angeles, California.

Beggan, J.K., & Manelli, L. (1990). *Estimating the credibility of threats and promises.* Paper presented at the Western Psychological Association Annual Convention, Los Angeles, California.

- Acorn, D.A., Bayly, M.J., & Beggan, J.K. (1990). *Priming and bargaining strategy: Effects on the perceptions of bargainers*. Paper presented at the South Carolina Psychological Association, Myrtle Beach, South Carolina.
- Beggan, J.K. (1990). *The effects of mere ownership on property evaluation*. Paper presented at the American Psychological Association Annual Convention, Boston, Massachusetts.
- Harris, M.J., & Beggan, J.K. (1990). *The course log assignment: Encouraging reading by writing*. Paper presented at the Mid-America Conference for Teachers of Psychology, Evansville, Indiana.
- Beggan, J.K. (1991). *Economic judgments about owned vs. unowned objects*. Paper presented at the Southeastern Psychological Association Annual Convention, New Orleans, Louisiana.
- Beggan, J.K., Jackson, C., & Klingman, A. (1992). *Self-enhancement as a motivation for framing events as gains*. Paper presented at the Southeastern Psychological Association Annual Convention, Knoxville, Tennessee.
- Taylor, L., Allison, S., & Beggan, J. (1992). *Perceived support for individual and group decisions*. Paper presented at the Southeastern Psychological Association Annual Convention, Knoxville, Tennessee.
- Beggan, J.K. (1993). *You are what you own: Evidence in support of the extended self*. Paper presented at the Southeastern Psychological Association Annual Convention, Atlanta, Georgia.
- Fejfar, M.C., Proudfoot, K.S., Allison, S.T., & Beggan, J.K. (1994). *A two stage process model of the egocentric bias*. Paper presented at the Southeastern Psychological Association Annual Convention, New Orleans, Louisiana.
- McDonald, R.A., Rettew, M.L., Allison, S.T., & Beggan, J.K. (1994). *The illusion of voter support for Bill Clinton*. Paper presented at the Southeastern Psychological Association Annual Convention, New Orleans, Louisiana.
- Nesselroade, K.P., Jr. & Beggan, J.K. (1994). *Possessions as a means to self-enhance*. Paper presented at the Southeastern Psychological Association Annual Convention, New Orleans, Louisiana.
- Beggan, J.K. (1995). *Consumer responses to sale prices: A cognitive consistency approach*. Paper presented at the Southeastern Psychological Association Annual Convention, Savannah, Georgia.
- Rogevich, M.E., Fejfar, M.C., Proudfoot, K.S., Allison, S.T., & Beggan, J.K.

- (1995). *The cognitive construction of the egocentric bias*. Paper presented at the Southeastern Psychological Association Annual Convention, Savannah, Georgia.
- Beggan, J.K. (1995). *Preference for positive frames*. Paper presented at the American Psychological Association Annual Convention, New York, New York.
- Greco, S., Emanuele, J., & Beggan, J.K. (1996). *The facilitative effects of metaphors on person memory*. Paper presented at the Southeastern Psychological Association Annual Convention, Norfolk, Virginia.
- Beggan, J.K., Allison, S.T., Clair, J., Rogevich, M., & Somers, T. (1996). *Metabias: Self-deception in judgments of self and others*. Paper presented at the Southeastern Psychological Association Annual Convention, Norfolk, Virginia.
- Clair, J., Rogevich, M., Somers, T., Allison, S.T., & Beggan, J.K. (1996). *The social psychology of deception*. Paper presented at the Southeastern Psychological Association Annual Convention, Norfolk, Virginia.
- Beggan, J., & Allison, S.T. (1996). *The self is where you find it, or where you put it: Self-extension processes*. Paper presented at the Society of Experimental Social Psychology Annual Convention, Storbridge, Massachusetts.
- Beggan, J., & Allison, S. (1996). *To thine ownself be true. All others pay cash self-enhancement biases in judgment of own and others' deceptions*. Paper presented at the Society of Southeastern Social Psychologists Annual Convention, Virginia Beach, Virginia.
- Yoder, M., Beggan, J.K., Edgell, S., & Allison, S.T. (1997). *Enhancing the utility of utility theory: Choices in risky environments*. Paper presented at the Southeastern Psychological Association Annual Convention, Atlanta, Georgia.
- Beggan, J.K., Hartson, H.F., Hart, J.L., Allison, S.T., & Yoder, M.S. (1997). *Commitment to relationships in children of divorced parents*. Paper presented at the Southeastern Psychological Association Annual Convention, Atlanta, Georgia.
- Beggan, J.K. (1998). *Innovations in methodology: Groups*. Paper presented at the Society of Southeastern Social Psychologists Annual Convention, Athens, Georgia.
- Beggan, J.K., & Yoder, M. (1998). *Decision making under even more uncertainty:*

Risk preferences without reference to certain outcomes. Paper presented at the Society of Southeastern Social Psychologists Annual Convention, Athens, Georgia.

Orem, K., Allison, S., & Beggan, J. (1998). *Metaphor-driven systematic processing of persuasive messages.* Paper presented at the Southeastern Psychological Association Annual Convention, Mobile, Alabama.

Woodward, L.E., & Beggan, J.K. (1998). *An archival study of self-partner attributions for negative sexual experience.* Paper presented at the Society of Southeastern Social Psychologists Annual Convention, Athens, Georgia.

Yoder, M., & Beggan, J. (1998). *Is giving a bird in the hand the same as two in the bush: Perceptions of fairness in risky decisions.* Paper presented at the Society of Experimental Social Psychology Annual Convention, Lexington, Kentucky.

Beggan, J.K., Gagné, P., & Allison, S.T. (1999). *The contact hypothesis applied to views of women.* Paper presented at the Southeastern Psychological Association Annual Convention, Savannah, Georgia.

Harlan, C.B., Kleiner, J., Allison, S., & Beggan, J. (1999). *On being "high and humble": Impressions of individuals displaying humility tactics.* Paper presented at the Southeastern Psychological Association Annual Convention, Savannah, Georgia.

Beggan, J.K., & Jamison, A.C. (1999). *Social support for women seeking cosmetic surgery.* Paper presented at the Society of Southeastern Social Psychologists Annual Convention, Richmond, Virginia.

Beggan, J. K. (2000). *Preferences for masculine and feminine traits displayed by Playboy Playmates for potential romantic partners.* Paper presented at the Society of Experimental Social Psychology Annual Convention, Atlanta, Georgia.

Beggan J. K., & Meland, S. (2001). *The conceptualization of women's options for aesthetic cosmetic surgery by medical doctors.* Paper presented at the Society for Personality and Social Psychology Annual Convention, San Antonio, Texas.

Beggan, J. K. (2001). *The construction of women's identities in Playboy magazine: Implications of the contact hypothesis.* Paper presented at the Society of Experimental Social Psychology Annual Convention, Spokane, Washington.

Beggan, J. K., & Allison, S. T. (2002). *"What sort of man reads Playboy?"*

Paper presented at the 10th annual American Men's Studies Association Annual Conference, Nashville, Tennessee, March.

- Beggan, J. K. *Patriarchal sexism? Oxymoron or concept in search of a definition.* (2003) Paper presented at the 11th annual American Men's Studies Association Annual Conference, Nashville, Tennessee, March.
- Allison, S.T., Beggan, J. K., Dyjak, K., & Hindle, S. (2005). *Ronald Reagan and the Death Positivity Bias: The Gipper and Posthumous Impression Formation Phenomena.* Paper presented at the Annual Meeting of the American Culture Association, March 2005, San Diego, California.
- Allison, S.T., Beggan, J. K., & Hindle, S.(2006). *From Israel-Palestine to Hertz-Avis: Biased Media Portrayals of the Underdog Phenomenon.* Paper presented at the Annual Meeting of the American Culture Association, April 2006, Atlanta, Georgia.
- Allison, S., Beggan, J. K., & Heilborn, J. *Justifications for male nudity in Viva magazine: An historical case study.* Paper presented at the Annual Meeting of the American Popular Culture Association, April 2007.
- Allison, S. T., Beggan, J. K., & Heilborn, J. *The representation of masculinity in movies about ballroom dancing.* (2008). Paper presented at the Annual Meeting of the Men's Studies Association Annual Conference, Winston-Salem, NC, April 2008.
- Allison, S. T., Beggan, J. K., & Waligura, M. (2010). *From underdog to top dog: Changes in evaluations of competitively disadvantaged individuals.* Paper presented at the Society for Personality and Social Psychology Annual Conference, Las Vegas, NV, January 2010.
- Talbott, A., & Beggan, J. K. (2010). *"Smile if it's burning": Healthism in extreme fitness exercise DVDs.* Paper presented at the Anthropologists and Sociologists of Kentucky Annual Conference, Columbia, KY, October 2010.
- Pratt, E., Allison S. T., Beggan, J. K., & Koval, E. (2011). *Explaining the obesity epidemic: Distortions in estimates of caloric intake and expenditure.* Paper presented at the annual meeting of the Society for Personality and Social Psychology, January 2011, San Antonio, TX.
- Vencill, J. A., Beggan, J. K., & Garos, S. (2011). *The good in bed effect: Sexual self-efficacy and the role of gender stereotypes.* Paper presented at the annual meeting of the American Psychological Association, August 2011, Washington, DC.
- Groskind, E. K., & Beggan, J. K. (2015). *Post-coital behaviors and their implications for the sexual self-concept.* Summer Research Opportunity Program, University of Louisville, July 2015, Louisville, KY.

C. Extramural Grants and Contracts

The psychology of home ownership (NSF, not funded, 1996).

The role of anticipated regret influencing women to choose mastectomy over breast conserving therapy, (Fetzer Institute, not funded, 1999).

Motivational processes involved in the tendency to avoid breast cancer re-screening Among Rural and Urban Low SES Women, Department of Defense, not funded, 2000.

Maintenance of long term behavior change (Department of Health and Human Services, not funded, 2003).

D. College and University Grant Funds

Dean's Professional Activity Initiative (Category I). Awarded summer teaching relief (\$5600) and support money (\$480), funded, 1990.

Dean's Professional Activity Initiative (Category I). Awarded summer teaching relief (\$5900), funded, 1991.

College of Arts & Sciences Faculty Travel Grant (\$500), 1995, 1996.

A psychological and sociological analysis of women's decision making processes regarding breast augmentation surgery, RIG Grant, funded (\$3500), 1997.

The role of future narratives in understanding willingness to undergo breast augmentation surgery, Research on Women , not funded, 1998.

Communication about the Psychological Consequences of Physical Change, College of Arts and Sciences, \$2300, August 1999-2000, percentage not listed.

Collegis Faculty Development/Instructional Technology Initiative, University of Louisville, \$2500, August 1999-July 2000, percentage not listed.

Travel Award, Office of the Vice President for Research, University of Louisville, \$200, November 1999, percentage not listed.

A Computer-Assisted Examination of Bias in Judgments About the Body, Research Initiation Grant, not funded, 1999-2000.

The Role of Anticipated Regret Influencing Women to Choose Mastectomy Over Breast-Conserving Therapy, Research on Women Grant, not funded, March 2000.

E. Work in Progress

A polysemic analysis of male sexual climax.

The ironic librarian: Resolving the conflict between authoritative and helpful stereotypes (with Samantha McClelland).

“Stupid is as stupid does” or good Bayesian? An analysis of Bill Clinton’s decision making with regard to Monica Lewinsky.