## MINUTES OF THE MEETING OF THE FINANCE COMMITTEE OF THE BOARD OF TRUSTEES OF THE UNIVERSITY OF LOUISVILLE

#### March 21, 2024

#### In Open Session

Members of the Finance Committee of the University of Louisville Board of Trustees met on March 21, 2024, at 1:54 p.m., in the Jefferson Room, Grawemeyer Hall, Belknap Campus, with members present and absent as follows:

Present: Dr. Larry Benz, Chair

Dr. Raymond Burse Ms. Katie Hayden Mr. Brian Lavin Ms. Diane Medley Dr. Eugene Mueller

#### Other Trustees

Present: Mr. Jerry Abramson

Mr. Al Cornish Ms. Mary Nixon Mr. Kevin Ledford Mr. Jim Rogers

Ms. Sherrill Zimmerman

#### From the

University: Dr. Kim Schatzel, President

Dr. Gerry Bradley, Executive Vice President and University Provost

Mr. Dan Durbin, Executive Vice President for Finance & Administration & CFO Ms. Angela Curry, General Counsel & VP Governance & Strategic Initiatives Dr. Michael Mardis, Vice President for Student Affairs, Dean of Students Ms. Sandy Russell, Vice President for Risk, Audit, and Compliance

Mr. John Drees, Vice President for Communications & Marketing

Mr. Lee Gill, Vice President for Institutional Equity

Ms. Julie Dials, Interim Vice President for University Advancement Dr. Jeff Bumpous, Interim Vice President for Academic Medical Affairs

Dr. Gail DePuy, Senior Vice Provost

Mr. Bob Goldstein, Vice Provost, Assessment & Decision Support/Analytics

Mr. Jim Begany, Vice Provost for Strategic Enrollment Management

Dr. Thomas Hardy, Executive Director of University Housing

Ms. Jill Mullaney, Interim Executive Director Business Operations

Mr. Jerry Johnson, Chief of Staff to the CFO

Ms. Michelle Comer, Treasurer

Ms. Julia Colins, Director of Budget and Financial Planning

Ms. Sarah Lopez, Chief of Staff to the Provost

Mr. John Karman, Executive Director of Communications

Dr. Randy Whetstone, Asst. Prof. & Prog. Dir. for Org. Leadership and Learning

Mr. Chris Wooton, Associate Director of Communications and Marketing Ms. Kaelah McMonigle, Exec. Asst., VP for Governance & Strategic Initiatives Mr. Jake Beamer, Dir. of Governance & Strategic Initiatives & Asst. Secretary

#### I. Call to Order

Chair Benz called the roll and having determined a quorum present, called the meeting to order at 1:54 p.m.

#### Approval of Minutes, 9-21-2023

Dr. Burse made a motion, which Mr. Lavin seconded, to approve the minutes of the September 21, 2023, meeting.

The motion passed.

#### II. Action Item: Exemption from Quasi-Endowment Policy for use by University Libraries

Vice President Curry briefed the committee on the recommendation to approve a request for an exemption to the UofL Foundation's policy regarding quasi-endowments.

If exempted, it would allow University Libraries to use funds to process two major collections: the William Carner collection and the John Ranard collection, both of which are significant collections that need to be arranged, described, and rehoused before they can be made available to researchers, including UofL students and faculty. The funds also allow the hiring of qualified personnel with archival training to make these collections available for use.

Ms. Curry then fielded questions from trustees.

Dr. Burse made a motion, which Ms. Medley seconded, to approve the

President's recommendation that the Board of Trustees approve a request for an exemption to the UofL Foundation, Inc., board policy on quasi-endowed funds to allow for the funds from the William Carner estate to be used for current use purposes.

The motion passed.

#### III. Report of the Executive Vice President for Finance and Administration

Using the **attached** presentation, Mr. Durbin shared budget-to-actual and actual-to-actual reports, and updates regarding dollar amounts of liquid cash, and days of cash on hand. He also summarized the university's financial results, highlighting revenues, expenses, margin, and liquidity.

He then fielded questions from the committee.

Chair Benz thanked the CFO for his report.

#### IV. Adjournment

Having no other business to come before the committee, Dr. Burse made a motion, which Mr. Lavin seconded, to adjourn.

The motion passed and the meeting adjourned at 2:09 p.m.

Approved by:

Signature on file \_\_\_

Assistant Secretary

#### RECOMMENDATION TO THE BOARD OF TRUSTEES CONCERNING AN EXEMPTION FOR THE WILLIAM CARNER QUASI-ENDOWED FUND TO BE USED BY UNIVERSITY LIBRARIES

Finance Committee – March 21, 2024 Executive and Compensation Committee – March 21, 2024

#### **RECOMMENDATION:**

The President recommends that the Board of Trustees approve a request for an exemption to the UofL Foundation, Inc., board policy on quasi-endowed funds to allow for the funds from the William Carner estate to be used for current use purposes.

#### BACKGROUND:

In March 2001, the ULF Board passed a policy that requires the endowment of all testamentary gifts of \$100,000 or greater received without a clear preference from the donor making them available for current use. In limited circumstances, exceptions to the policy are allowed, provided all appropriate approvals have been received.

The Photographic Archives housed within University Libraries seeks to use the funds from the exempted William Carner gift to process two major collections: the William Carner collection itself and the John Ranard collection. These are significant collections that were received in a state of relative disarray. They must be arranged, described, and rehoused before they can be made available to the researchers, including our students and faculty.

Given the state of the materials, this work must be completed by an individual with archival training at the graduate level. The work is more complex than can be accomplished by a student worker and existing qualified staff are already over-extended. Further, the proceeds of an endowment simply would not be sufficient to cover the expense of hiring qualified personnel. Applying the exempted Carner gift to current use would enable the Library to make these collections available for use, rather than keeping them warehoused.

See attached memorandum for more detailed information.

Upon approval by the Board of Trustees, the request will be made to the UofL Foundation Board of Directors.

COMMITTEE ACTION: Passed Did Not Pass	BOARD ACTION: Passed X Did Not Pass
Other	Other
_Signature on file	Signature on file
Assistant Secretary	Assistant Secretary



#### **BOARD OF TRUSTEE ACTION REQUEST FROM UNIVERSITY ADVANCEMENT:**

1) Approval for an exemption from the ULF policy on quasi-endowed funds to allow for the funds from the William Carner estate to be used for current use purposes.

#### **Background**

In March 2001, the ULF Board passed a policy that requires the endowment of all testamentary gifts of \$100,000 or greater received without a clear preference from the donor making them available for current use. In limited circumstances, exceptions to the policy are allowed, provided all appropriate approvals have been received.

#### Request

The Photographic Archives seeks to use the funds from the William Carner gift to process two major collections: the William Carner collection itself and the John Ranard collection. These collections total 205 linear feet. These are significant collections that were received in a state of relative disarray. They must be arranged, described, and rehoused before they can be made available to the researchers, including our students and faculty.

Given the state of the materials, this work must be completed by an individual with archival training at the graduate level. The work is more complex than can be accomplished by a student worker and our existing qualified staff are already over-extended. Further, the proceeds of an endowment simply would not be sufficient to cover the expense of hiring qualified personnel. Applying the Carner gift to current use would enable us to make these collections available for use, rather than keeping them warehoused in our backlog.

Therefore, our hope is to use the Carner bequest to hire a temporary archivist to process these two collections. Experience with similar materials (e.g., the Julius Friedman collection) argues for the employment of a professional archivist at the level of an instructor or assistant professor. This experience also indicates that collections received in this state can be processed at a rate of approximately 0.5 linear foot per day. Taking into account vacation time and winter recess, it will take two years to fully process these materials.

#### **Approvals Needed**

Attached is a memo from Bob Fox, Dean of University Libraries with the full request including budget. Per the ULF policy for these exemptions, the request has been approved by Dan Durbin, Executive VP for Finance and Administration and Kim Schatzel, President. Following approval of the Board of Trustees, the final approval will move to the ULF Board.



#### **MEMORANDUM**

February 1, 2024

To: Kim Schatzel, President; Dan Durbin, Executive Vice President for Finance and Administration

From: Robert Fox, Dean of University Libraries

Cc: Brent Pieper, Vice President for University Advancement

Re: Request for Exemption from ULF Policy on Quasi-Endowments for Bill Carner Bequest

The Photographic Archives seeks to use the funds from the William Carner gift to process two major collections: the William Carner collection itself and the John Ranard collection. These collections total 205 linear feet. These are significant collections that were received in a state of relative disarray. They must be arranged, described, and rehoused before they can be made available to the researchers, including our students and faculty.

Given the state of the materials, this work must be completed by an individual with archival training at the graduate level. The work is more complex than can be accomplished by a student worker and our existing qualified staff are already over-extended. Further, the proceeds of an endowment simply would not be sufficient to cover the expense of hiring qualified personnel. Applying the Carner gift to current use would enable us to make these collections available for use, rather than keeping them warehoused in our backlog.

Therefore, our hope is to use the Carner bequest to hire a temporary archivist to process these two collections. Experience with similar materials (e.g., the Julius Friedman collection) argues for the employment of a professional archivist at the level of an instructor or assistant professor. This experience also indicates that collections received in this state can be processed at a rate of approximately 0.5 linear foot per day. Taking into account vacation time and winter recess, it will take two years to fully process these materials.

\$ 50,000

#### **Budget:**

Benefits (25%)	\$ 12,500
Year 2: Instructor salary + 2%: Benefits (25%)	\$ 51,000 \$ 12,750
Relocation expenses:	\$ 2,000

Year 1: Minimum salary instructor:

Professional development

support (\$1000/year) \$ 2,000

Total: \$130,250



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May 1, 2024: Following Board of Trustees approval, initiate search to fill faculty position January 1, 2025: Archivist (Term) appointment begins December 31, 2026: Archivist (Term) appointment ends

Approved by:	
_Signature on file Dan Durbin Executive VP for Finance and Administrat	—— ion
Signature on file Kim Schatzel, PhD President, University of Louisville	_



# Overview of December Year to Date Budget to Actual Status

March 21, 2024

# **Key Points on Financial Results**

(Fiscal Year is 50% Complete)

#### Revenues

- General Fund (overall) performing slightly better than budget (overall)
- > ULAA revenues greater than prior year but could be influenced by Spring activity
- Draw of UL Foundation funds not as aggressive as planned
- Internally designated funds influenced by reimbursement timing (normal)
- > Overall revenue of 50.9% is trending positively toward balanced budget

### Expenses

- Most categories performing at budgeted expectations
- > Operating expenses influenced by timing of IGT payments, library subscriptions and operating expenses we are monitoring closely

### Margin

"Bottom line" is positive but less than prior year

### Liquidity (Cash)

- Liquid cash remained consistent with prior year
- Liquidity remains stable

# **Budget-to-Actual Report**

## Through December 2023, FY 2024

Status Indicators

Better than Expected

As Expected

Worse than Expected

Revenues		FY 2024			FY 2023	Year-over-Year	
	Annual Budget	YTD December	% Realized	Status	YTD December	\$ Change	-
General Funds							
Tuition and Fees	349,751,124	181,551,873	51.9%	4	171,896,399	9,655,474	Largest freshmen cohort, improved retention, slight tuition rate rise
State Appropriations	145,051,400	79,849,102	55.0%	<b>✓</b>	79,794,200	54,902	Slight increase in performance funding
Transfers In	30,586,292	11,226,049	36.7%	<b>~</b>	10,434,687	791,362	Primarily due to increase in F&A recoveries
Other Revenue	24,216,493	16,870,916	69.7%	4	7,601,198	9,269,718	Improvement in investment income
Auxiliaries	19,830,610	14,279,707	72.0%	4	9,737,400	4,542,307	Change due to higher housing occupancy and rates; parking
Hospital-Related	1,350,669	446,322	33.0%	Q	303,871	142,451	
General Funds Total	570,786,588	304,223,970	53.3%	4	279,767,755	24,456,214	•
Non-General Funds							
UL Research Foundation	708,024,772	371,194,176	52.4%	<b>✓</b>	329,302,113	41,892,063	See "Description of Notable Revenue Changes" section
UL Athletic Association	166,100,000	87,349,357	52.6%	Q	88,698,234	(1,348,877)	See "Description of Notable Revenue Changes" section
UL Foundation	77,630,926	25,855,493	33.3%	Q	26,014,245	(158,752)	See "Description of Notable Revenue Changes" section
Internally Designated	88,264,325	31,343,395	35.5%		13,942,331	17,401,064	Change due to state asset preservation funding; offsetting expense
Non-General Funds Total	1,040,020,023	515,742,421	49.6%	Ū.	457,956,924	57,785,498	
Total Revenues	\$1,610,806,611	\$819,966,391	50.9%	<b>V</b>	\$737,724,679	\$82,241,712	
General funds received in prior years	456,298						•
Non-general funds received in prior years	36,246,292						
Total Funds Available	\$1,647,509,201						

Expenses		FY 2024			FY 2023		
	Annual Budget	YTD December	% of Budget	Status	YTD December	Change	
All Funds							
Salaries and Wages	606,306,934	296,055,193	48.8%	4	281,920,197	14,134,996	See "Description of Notable Expense Changes" section
Fringe Benefits	173,135,891	77,910,314	45.0%	4	71,605,052	6,305,263	See "Description of Notable Expense Changes" section
Operating	562,227,997	292,862,497	52.1%	Q	250,036,287	42,826,210	See "Description of Notable Expense Changes" section
Financial Aid	168,227,366	89,108,439	53.0%	<b>✓</b>	78,170,299	10,938,141	See "Description of Notable Expense Changes" section
Capital Asset & Debt Service	33,476,992	25,100,086	75.0%	<b>V</b>	21,509,673	3,590,413	
Asset Preservation	76,943,000	11,240,133	14.6%	<b>✓</b>	1,305,281	9,934,853	Increased spending as expected; revenues in "Internally Designated"
Utilities	27,191,021	9,511,671	35.0%	4	9,540,010	(28,339)	
Total Expenses	\$1,647,509,201	\$801,788,334	48.7%	<b>√</b>	\$714,086,798	\$87,701,536	
Revenue Over/(Under) Expenses	\$0	\$18,178,057			\$23,637,880	(\$5,459,824)	

# **Actual-to-Actual Report**

### **Through December 2023, FY 2024**

#### Description of Notable Revenue Changes

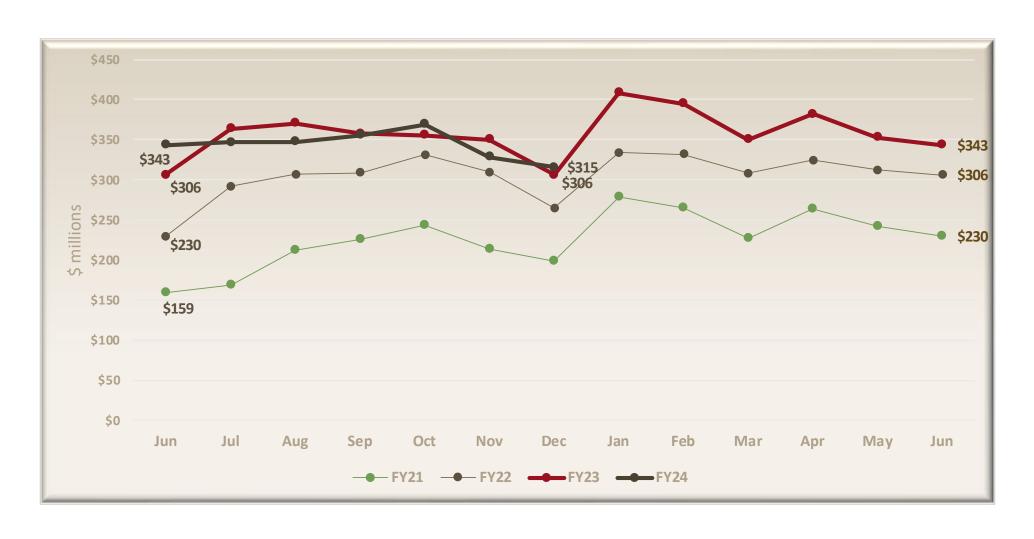
	Actuals (December)			
Revenues	FY 2024	FY 2023	Change (Fro	m prior year)
Tuition and Fees	181,551,873	171,896,399	9,655,474	Improved retention, tuition rate increases and large freshmen enrollment
State Appropriations	79,849,102	79,794,200	54,902	Slight increase in state performance funding
Auxiliaries	14,279,707	9,737,400	4,542,307	Improved housing occupancy and modest rate increases
UL Research Foundation	371,194,176	329,302,113	41,892,063	
Pass-through financial aid	32,291,804	30,187,518	2,104,286	Increase in Pell and KEES awards
Sponsored Research	72,002,843	74,118,138	(2,115,295)	
F&A Recovery	17,117,393	16,033,113	1,084,280	
Clinical-related activities	227,165,359	199,390,822	27,774,536	Largely associated with Medicaid IGT, with corresponding expenses
All other	22,616,777	9,572,522	13,044,255	~ \$9.0M in tobacco grant residuals
UL Athletic Association	87,349,357	88,698,234	(1,348,877)	
UL Foundation	25,855,493	26,014,245	(158,752)	

#### Description of Notable Expense Changes

	Actuals (Dec	ember)	
Expenses	FY 2024	FY 2023	Change (From prior year)
Salaries and Wages	296,055,193	281,920,197	14,134,996 2.0% cost-of-living increase; Phase 1 staff comp study; student min. wage increase
Fringe Benefits	77,910,314	71,605,052	6,305,263 Associated with increased compensation and rising employer health insurance costs
Financial Aid	89,108,439	78,170,299	10,938,141 Increased federal and state pass-through aid; higher Athletics' and instituitional aid
Operating	292,862,497	250,036,287	42,826,210
Internal Transfers (revenue supported)	87,053,866	59,098,646	27,955,220 (See "Clinical-related activities" under "Revenues")
Services	96,735,025	85,524,059	11,210,966   ERP implementation (+\$3.3M); Web improvement (+\$2.2M)
Subscriptions	17,804,917	13,410,724	4,394,193 Primarily timing of library subscription payments
Travel	9,142,072	7,711,265	1,430,807 Return to more typical level of activity

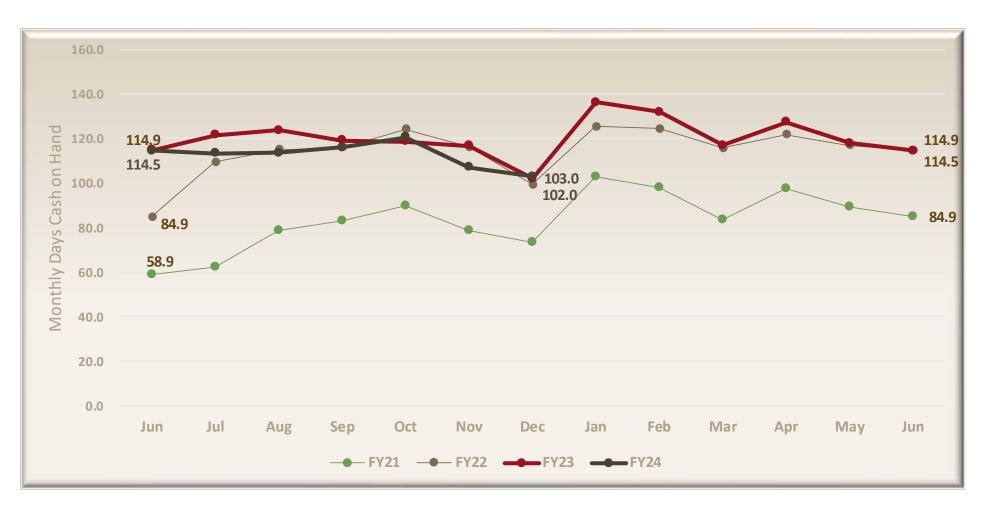
# Liquid Cash – FY 2021 to FY 2024

**Actual Dollar Amounts through December 2023, FY 2024 (in millions)** 



# Liquid Cash – FY 2021 to FY 2024

Days Cash on Hand Amounts through December 2023, FY 2024



FY 2023 and FY 2024 days of cash has been recalculated to reflect the higher expense levels over prior years.