

UNIVERSITY OF LOUISVILLE ATHLETIC ASSOCIATION, INC.

A Component Unit of the University of Louisville

**Auditor's Report and Financial Statements
June 30, 2017 and 2016**

UNIVERSITY OF LOUISVILLE ATHLETIC ASSOCIATION, INC.

A Component Unit of the University of Louisville

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INDEPENDENT AUDITOR'S REPORT

Board of Directors
University of Louisville Athletic Association, Inc.
Louisville, Kentucky

Report on the Financial Statements

We have audited the accompanying financial statements of University of Louisville Athletic Association, Inc. (Association), a component unit of the University of Louisville, as of and for the years ended June 30, 2017 and 2016, and the related notes to the financial statements, which collectively comprise the Association's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Association, as of June 30, 2017 and 2016, and the changes in its financial position and its cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis on pages 3 through 10, and the Schedule of Funding Progress on page 38, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Crowe Horwath LLP

Crowe Horwath LLP

Louisville, Kentucky
October 19, 2017

UNIVERSITY OF LOUISVILLE ATHLETIC ASSOCIATION, INC.

A Component Unit of the University of Louisville

Management's Discussion and Analysis (Unaudited)

Introduction

The following discussion and analysis provides an overview of the financial position and activities of the University of Louisville Athletic Association, Inc. (Association) as of and for the years ended June 30, 2017, 2016, and 2015. This discussion has been prepared by management and should be read in conjunction with the financial statements and related notes, which follow this section.

The Association is a Kentucky not-for-profit corporation organized in 1984 for the purpose of promoting the intercollegiate athletic activities of the University of Louisville (University), a state-supported metropolitan research university located in Kentucky's largest city. The Association is reported herein as a separate corporation and it is included in the financial statements of the University.

The Association's mission, to provide quality intercollegiate athletic programs through a comprehensive sports program, requires a major financial commitment of both operating and capital resources. In addition, the Association is committed to achieving athletic excellence for its student-athletes, maintaining National Collegiate Athletic Association (NCAA) compliance, ensuring full implementation of gender equality plans and offering a wide variety of sports and recreational outlets for the University community, alumni, and visitors.

The Association continues to support the athletic achievements of the students by expanding and improving the facilities. During the June 30, 2017 fiscal year, construction of the \$20 million Thornton Academic Center was opened for student athlete dining and Academic Counseling. The second expansion of Papa John's Cardinal Stadium commenced, with completion expected in the Fall of 2018.

The Association continues to invest in the academic achievement and community involvement of the student-athletes. During the 2016/2017 academic year in the ACC, the Association had 351 student-athletes included in the ACC Honor Roll. In addition, seven teams – men's basketball (NABC), women's lacrosse (IWLCA), women's cross country (USTFCCCA), women's track and field (USTFCCCA), field hockey (NFHCA), women's tennis (ITA) and volleyball (AVCA) – were recognized by their national associations for academic achievement.

Financial Highlights

The Association's financial position at June 30, 2017 is characterized by the following:

- Total assets were \$327.6 million, an increase of \$47.5 million, or 17%, from June 30, 2016, due mainly to increases in restricted cash from contributions and capital assets for funding and construction of the Stadium expansion.
- Total liabilities were \$174.7 million, an increase of \$34.3 million, or 24%, compared to June 30, 2016, due mainly to debt obtained to fund construction of the Stadium expansion.
- Net position, which represents the residual interest in assets and deferred outflows of resources after liabilities and deferred inflows of resources are deducted, was \$153.7 million, an increase of \$13.8 million, or 10%, compared to June 30, 2016.

- Operating revenues amounted to \$72.8 million and when offset by operating expenses of \$104.2 million, an operating loss of \$31.4 million resulted. The operating loss was offset by net nonoperating revenues of \$45.2 million resulting in an increase in net position of \$13.8 million for the year ended June 30, 2017.
- Net nonoperating revenues of \$45.2 million consisted of \$45.4 million in gifts, \$0.6 million of other net gains and \$0.1 million of realized and unrealized gains, offset by \$0.9 million of interest on capital related debt.

As of June 30, 2017, the ratio of assets to liabilities was 1.9, slightly less than the prior ratio of 2.0. The Association's most significant asset, the Stadium, is reflected at its historic cost of \$163.5 million less \$45.8 million in accumulated depreciation for a net capitalized value of \$117.7 million.

Statements of Net Position

The statements of net position present the financial position of the Association at the end of each fiscal year. Net position represents the difference between total assets, total deferred outflows of resources, total liabilities, and total deferred inflow of resources. The change in net position indicates whether the overall financial condition has accumulated or consumed resources during the year. Assets, deferred outflows of resources, liabilities, and deferred inflows of resources are generally measured using current values. Pledges receivable with payment terms greater than one year are discounted. Capital assets are stated at historical cost less an allowance for accumulated depreciation. The condensed statements of the Association's assets, deferred outflows of resources, liabilities, deferred inflows of resources, and net position at June 30, 2017, 2016, and 2015 are as follows:

| | <u>2017</u> | <u>2016</u> | <u>2015</u> | <u>2017 - 2016 Change</u> | <u>2016 - 2015 Change</u> |
|---|-------------------|-------------------|-------------------|-------------------------------|-------------------------------|
| ASSETS | | | | | |
| Current assets | \$ 44,168 | \$ 52,709 | \$ 50,327 | \$ (8,541) | \$ 2,382 |
| Long-term investments | 26,838 | 27,938 | 30,583 | (1,100) | (2,645) |
| Capital assets, net | 176,676 | 165,384 | 153,014 | 11,292 | 12,370 |
| Other | 79,893 | 34,067 | 29,640 | 45,826 | 4,427 |
| Total assets | <u>327,575</u> | <u>280,098</u> | <u>263,564</u> | <u>47,477</u> | <u>16,534</u> |
| DEFERRED OUTFLOWS OF RESOURCES | | | | | |
| | <u>1,679</u> | <u>441</u> | <u>110</u> | <u>1,238</u> | <u>331</u> |
| LIABILITIES | | | | | |
| Current liabilities | 59,449 | 58,841 | 50,284 | 608 | 8,557 |
| Noncurrent liabilities | 115,224 | 81,550 | 75,343 | 33,674 | 6,207 |
| Total liabilities | <u>174,673</u> | <u>140,391</u> | <u>125,627</u> | <u>34,282</u> | <u>14,764</u> |
| DEFERRED INFLOWS OF RESOURCES | | | | | |
| | <u>857</u> | <u>175</u> | <u>238</u> | <u>682</u> | <u>(63)</u> |
| NET POSITION | | | | | |
| Net investment in capital assets | 124,758 | 113,091 | 92,034 | 11,667 | 21,057 |
| Restricted - nonexpendable | 1,633 | 1,633 | 1,791 | - | (158) |
| Restricted - expendable | 27,409 | 24,362 | 36,230 | 3,047 | (11,868) |
| Unrestricted | (76) | 887 | 7,754 | (963) | (6,867) |
| Total net position | <u>\$ 153,724</u> | <u>\$ 139,973</u> | <u>\$ 137,809</u> | <u>\$ 13,751</u> | <u>\$ 2,164</u> |

Assets

Current assets of \$44.2 million represent 13% of total assets. These assets mainly consist of \$30.5 million in cash and cash equivalents, and \$13.3 million in accounts and contributions receivable. Current assets decreased by \$8.5 million, with decreases in cash and cash equivalents and in deposits with bond trustees offset by an increase in accounts and contributions receivable. An \$8.4 million decrease in current cash and equivalents is primarily a result of deferred compensation payments, timing of ticket sales for the 2017/2018 season and reduction of deposit with bond trustee of \$5.7 million due to repayment of bonds. The increase in new pledges for the Stadium expansion contributed to the \$6.2 million increase in accounts and contributions receivable.

The remaining \$283.4 million, or 87% of total assets, is classified as noncurrent. The Association's most significant long-term assets are \$176.7 million in net capital assets, \$25.3 million in investments held with the Foundation, and \$24.7 million in accounts and contributions receivable. Noncurrent assets increased \$56.0 million compared to the prior year, mainly due to proceeds from bonds related to the Stadium and other capital projects in restricted cash.

Liabilities

Current liabilities were \$59.5 million, or 34% of total assets, at June 30, 2017, representing an increase of \$0.6 million compared to the prior year. This consists primarily of \$34.6 million held for advanced ticket sales and sponsorships, which decreased \$5.0 million from the prior year due to men's basketball ticket invoices being sent in July 2017, as compared to May in 2016. Accounts payable and accrued liabilities increased \$1.3 million over the prior year.

Noncurrent liabilities were \$115.2 million, or 66% of total liabilities, at June 30, 2017. The most significant noncurrent liability consists of \$105.6 million in interest-free and interest bearing loans from the University and the Foundation in noncurrent liabilities. These loans relate to the construction of the Stadium, Cardinal Park and the Academic Center. Noncurrent liabilities increased \$33.7 million, or 41%, when compared to the prior year, due mainly to the elimination of bonds due by the Association and replacing the debt with a long term payable to the University.

Deferred Outflows and Inflows of Resources

In addition to assets and liabilities, the Association reports deferred outflows and inflows of resources, which represent a consumption or acquisition of net position that applies to future periods. The Association recognizes the fair market value of a financial derivative related to outstanding debt in other long-term assets or other long-term liabilities. The derivative is considered to be effective in the reduction of risk, so the change in their fair market value is shown as a deferred outflows or inflows of resources. In total, the fair market value related to the derivative increased by \$0.4 million, with the fair value of the interest rate swap remaining in deferred outflow of resources due to its negative position of \$19 thousand.

The Association reports as deferred outflows of resources the loss on refunding of the bonds related to the Stadium refunded in 2017, with a balance of \$1.7 million as of June 30, 2017.

The Association reports as deferred inflow of resources the future benefit for payment received for a service concession arrangement, with a balance of \$0.9 million as of June 30, 2017.

Net Position

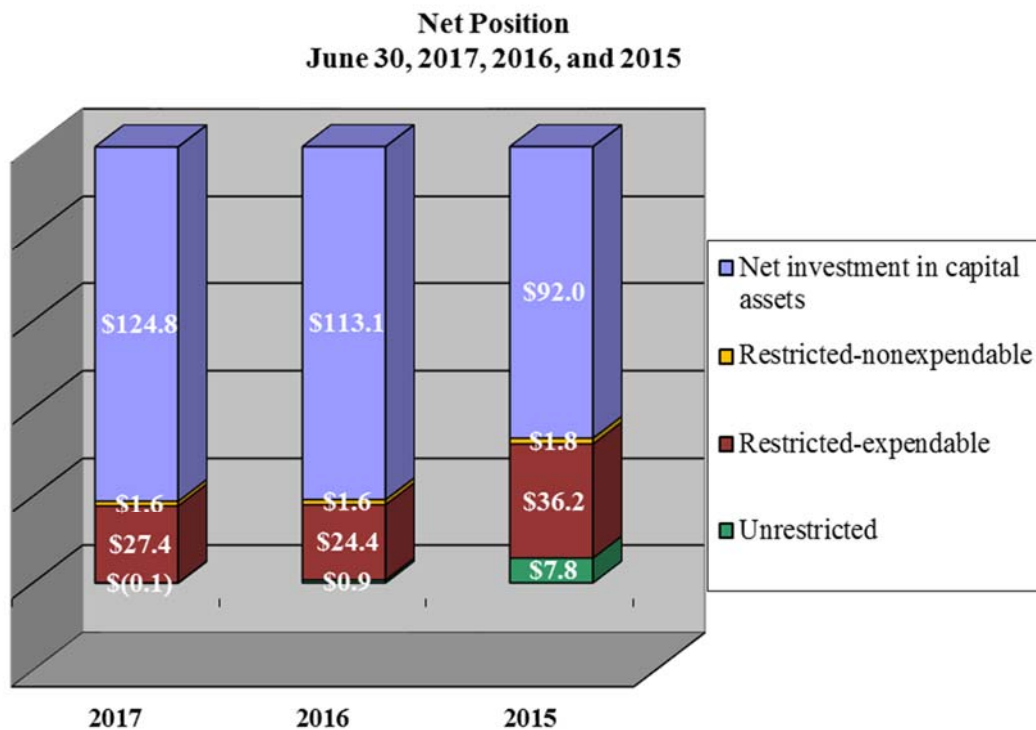
Total net position of \$153.7 million as of June 30, 2017 is reported in the following categories: net investment in capital assets, \$124.8 million (81%); restricted-nonexpendable, \$1.6 million (1%); restricted-expendable, \$27.4 million (18%); and unrestricted, \$(0.1) million.

Net investment in capital assets primarily represents the net investment in the Stadium. The increase of \$11.7 million relates mainly to additional construction in progress of \$15.6 million and the additions in land improvements of \$0.7 million. Additions to capital assets are offset by the \$5.6 million of depreciation expense recognized during the year.

Restricted-nonexpendable net position includes amounts that are subject to externally imposed restrictions that require the Association to maintain the assets in perpetuity. The Association’s restricted-nonexpendable net position consists of permanent endowment for scholarships. The restricted-expendable net position of the Association consists of amounts subject to externally imposed restrictions from donors, debt instruments, and other contractual obligations that govern their use. When compared to June 30, 2016, restricted-expendable net position increased \$3.0 million, primarily related to the net of debt service and capital projects and a one-time NCAA distribution for student initiatives.

Unrestricted net position decreased \$1.0 million, or 109% as compared to the prior year. The decrease is due mainly to the use of operating income to contribute to debt and capital expenditures.

A graphic illustration of net position as of June 30, 2017, 2016, and 2015 is as follows:



Fiscal Year 2016

Total assets at June 30, 2016 were \$280.1 million, an increase of \$16.5 million compared to the \$263.6 million as of June 30, 2015. Current assets increased \$2.4 million compared to the prior year, attributable to the net increase in cash and cash equivalents and decrease in accounts and contributions receivable.

Liabilities at June 30, 2016 were \$140.4 million as compared to \$125.6 million as of June 30, 2015. The increase was related to amounts held for advanced ticket sales and sponsorship due to the timing of

receiving payments for the 2016/2017 men's basketball season tickets and notes payable for the Stadium and other capital projects.

Deferred outflows of resources represent the unamortized portion of the loss on refinancing of the debt associated with the Stadium and the negative position of the interest rate swap on outstanding debt of the Association. The change from the prior year is due to the amortization of the loss over the remaining life of the debt and the recognition of the change to the negative position of the swap derivative. Deferred inflows of resources at June 30, 2016 of \$0.4 million relate to the fair market value of the derivative associated with the Association's debt that is still in a positive position.

Net position at June 30, 2016 was \$140 million, an increase of \$2.2 million over the June 30, 2015 net position. The majority of the increase is due to an increase in net investment in capital assets of \$21.1 million and was offset by the reduction of unrestricted net position of \$6.9 million and capital projects of \$15.7 million.

Statements of Revenues, Expenses and Changes in Net Position

The statements of revenues, expenses and changes in net position present the Association's results of operations. Revenues and expenses are categorized as operating or nonoperating revenues or expenses according to their source or purpose. Significant sources of revenues such as gifts, investment returns and the supplemental income received from the University for gender equity purposes, as well as the student fees collected, are classified as nonoperating activities. Capitalized assets are being depreciated over their useful lives. Depreciation is recognized as an operating expense.

The Association's condensed statements of revenues, expenses and changes in net position for the years ended June 30, 2017, 2016 and 2015 are as follows:

Condensed Statements of Revenues, Expenses and Changes in Net Position
Years ended June 30, 2017, 2016, and 2015
(In Thousands)

| | <u>2017</u> | <u>2016</u> | <u>2015</u> | <u>2017 - 2016</u> <u>Change</u> | <u>2016 - 2015</u> <u>Change</u> |
|---|-------------------|-------------------|-------------------|-------------------------------------|-------------------------------------|
| OPERATING REVENUES | | | | | |
| Sports | \$ 57,976 | \$ 56,830 | \$ 55,512 | \$ 1,146 | \$ 1,318 |
| Other operating revenues | 14,780 | 14,505 | 10,560 | 275 | 3,945 |
| Total operating revenues | <u>72,756</u> | <u>71,335</u> | <u>66,072</u> | <u>1,421</u> | <u>5,263</u> |
| OPERATING EXPENSES | | | | | |
| Sports | 60,881 | 60,382 | 55,353 | 499 | 5,029 |
| Other operating expenses | 37,701 | 34,410 | 33,151 | 3,291 | 1,259 |
| Depreciation | 5,597 | 5,175 | 4,986 | 422 | 189 |
| Total operating expenses | <u>104,179</u> | <u>99,967</u> | <u>93,490</u> | <u>4,212</u> | <u>6,477</u> |
| Operating loss | <u>(31,423)</u> | <u>(28,632)</u> | <u>(27,418)</u> | <u>(2,791)</u> | <u>(1,214)</u> |
| NONOPERATING REVENUES (EXPENSES) | | | | | |
| Gifts | 45,356 | 38,608 | 36,502 | 6,748 | 2,106 |
| Net realized and unrealized (loss)/gain on investments | 49 | (4,710) | (2,465) | 4,759 | (2,245) |
| Investment returns | 73 | 215 | 394 | (142) | (179) |
| Other nonoperating expenses | (691) | (2,415) | (2,487) | 1,724 | 72 |
| Contributions (to)/from related entities | 387 | (902) | 1,008 | 1,289 | (1,910) |
| Net nonoperating revenues | <u>45,174</u> | <u>30,796</u> | <u>32,952</u> | <u>14,378</u> | <u>(2,156)</u> |
| Increase in net position | 13,751 | 2,164 | 5,534 | 11,587 | (3,370) |
| NET POSITION | | | | | |
| Net position-beginning of year | 139,973 | 137,809 | 132,275 | 2,164 | 5,534 |
| Net position-end of year | <u>\$ 153,724</u> | <u>\$ 139,973</u> | <u>\$ 137,809</u> | <u>\$ 13,751</u> | <u>\$ 2,164</u> |

Operating Revenues

Total operating revenues were \$72.8 million and \$71.3 million for the years ended June 30, 2017 and 2016, respectively. Income from sports programs, primarily from football and basketball ticket sales, comprised \$58.0 million, or 80% of total operating revenues for the year. Other operating revenues amounting to \$14.8 million and \$14.5 million for the years ended June 30, 2017 and 2016, respectively, include revenues from sources such as concession sales, parking and facilities rentals, and media contracts. Operating revenues increased \$1.4 million, or 2%, due mainly to revenues generated from the football program and a one-time NCAA payment for student initiatives.

Operating Expenses

Total operating expenses were \$104.2 million and \$100 million for the years ended June 30, 2017 and 2016, respectively. For the year ended June 30, 2017, expenses consist mainly of \$60.9 million in direct sports-related expenses. The remaining \$43.3 million in operating expenses consist mainly of support services of \$10.5 million; marketing and development of \$8.2 million; and administrative expenses of \$7.2 million, of which \$3.9 million is for academic counseling and student medical expense. The depreciation expense of \$5.6 million is associated primarily with the Stadium.

Total operating expenses increased by \$4.2 million, or 4%, in the current year due to increased football expenses and overall increase in indirect support operating expenses, which consists primarily of increased salaries and benefits and enhancements in recruiting software and student nutrition.

Operating Loss, Nonoperating Revenues and Net Position

The Association's loss from operations amounted to \$31.4 million and \$28.6 million for the years ended June 30, 2017 and 2016, respectively. During the fiscal year ended June 30, 2017, the operating loss was offset by the \$45.2 million in nonoperating revenues and capital gifts, leaving an increase in net position of \$13.8 million, compared to the \$2.2 million increase in net position realized during the fiscal year ended June 30, 2016.

Overall, nonoperating revenues increased \$11.6 million, or 535%. Contributions from related entities increased \$1.3 million. Capital gifts increased \$7.2 million. During the current fiscal year, the Association had a net realized and unrealized gain of \$0.05 million compared to a net loss in the prior year of \$4.7 million. This increase is a result of the improved market value of the investments held with the Foundation.

Fiscal Year 2016

The Association's loss from operations amounted to \$28.6 million and \$27.4 million for the years ended June 30, 2016 and 2015, respectively. During the fiscal year ended June 30, 2016, the operating loss was offset by the \$30.8 million in nonoperating revenues leaving an increase in net position of \$2.2 million. This is a decrease of \$3.3 million as compared to the \$5.5 million increase in net position realized during the fiscal year ended June 30, 2015.

Overall, nonoperating revenues decreased \$2 million, or 6.5%. Contributions from related entities decreased \$2 million. Capital gifts increased \$1.7 million. During the current fiscal year, the Association had a net realized and unrealized loss of \$4.7 million compared to a net gain in the prior year of \$2.5 million, resulting in a decrease of \$2.2 million. This decrease is a result of the market value of the investments held with the Foundation.

Statements of Cash Flows

The statements of cash flows provide information about the Association's sources and uses of cash during the year. Cash inflows and outflows are categorized as operating, noncapital and related financing, capital financing and investing activities.

A summary of the Association's cash flow activity for the years ended June 30, 2017, 2016 and 2015 is shown below:

Condensed Statements of Cash Flows
Years ended June 30, 2017, 2016, and 2015
(In Thousands)

| | <u>2017</u> | <u>2016</u> | <u>2015</u> | <u>2017 - 2016</u> Change | <u>2016 - 2015</u> Change |
|--|------------------|------------------|------------------|------------------------------|------------------------------|
| Cash (used)/provided by: | | | | | |
| Operating activities | \$ (32,517) | \$ (23,054) | \$ (20,300) | \$ (9,463) | \$ (2,754) |
| Noncapital financing activities | 112,579 | 30,468 | 29,957 | 82,111 | 511 |
| Capital financing activities | (43,781) | (2,386) | (9,030) | (41,395) | 6,644 |
| Investing activities | 1,427 | (2,282) | 1,348 | 3,709 | (3,630) |
| Net increase/(decrease) in cash and cash equivalents | 37,708 | 2,746 | 1,975 | 34,962 | 771 |
| Cash and cash equivalents, beginning of year | 48,036 | 45,290 | 43,315 | 2,746 | 1,975 |
| Cash and cash equivalents, end of year | <u>\$ 85,744</u> | <u>\$ 48,036</u> | <u>\$ 45,290</u> | <u>\$ 37,708</u> | <u>\$ 2,746</u> |

Operating Activities

The Association's cash and cash equivalents increased by \$37.7 million during the year, mostly due to the increase in restricted cash for construction projects. The Association experienced a net outflow of \$32.6 million in cash paid for operations, an increased outflow of \$9.5 million from the fiscal year ended June 30, 2016. Other athletic program receipts increased \$5.9 million.

Other Activities

Cash provided by noncapital and related financing activities of \$110.7 million offset the cash used by operating activities. These cash flows consist primarily of \$45.4 million in gifts received to support the sports programs. Cash used by capital financing activities relates mainly to the \$41.6 million of cash used for principal and interest payments on long-term liabilities and the \$16.2 million of cash used to purchase capital assets.

Cash provided by investing activities was \$1.4 million, an increase from the \$2.3 million required in the prior year. During the prior year, the Association liquidated a portion of investments held with the Foundation to fulfill planned contractual obligations.

Fiscal Year 2016

The Association's cash and cash equivalents increased by \$2.7 million during the year. The Association experienced a net outflow of \$23.1 million in cash paid for operations, an increase of \$2.8 million from the fiscal year ended June 30, 2015. Other athletic program receipts increased \$4.0 million.

Cash provided by noncapital and related financing activities of \$30.5 million offset the cash used by operating activities. These cash flows consist primarily of \$31.4 million in gifts received to support the sports programs. Cash used by capital financing activities relates mainly to the \$11.5 million of cash used for principal and interest payments on long-term liabilities and the \$15.0 million of cash used to purchase capital assets.

Cash provided by investing activities was \$2.3 million, a decrease from the \$1.3 million provided in the prior year. During the prior year, the Association liquidated a portion of investments held with the Foundation to support the University and fulfill planned contractual obligations.

Economic Factors that May Affect Future Periods

The Association's budgetary goals for the current year include substantial completion of the Schnellenberger complex and beginning build-out of the new television production facility. Additionally, the intention is to grow merchandising and licensing programs to become more visible, both nationally and internationally. The Association continues to meet extensively with the conference administration and uses those discussions as a basis for estimated revenue from the conference.

The Association's Board of Directors approved a balanced operating budget for the 2018 fiscal year. The balanced budget calls for \$104.5 million in revenues and expenses, an 8.4% increase over the original 2017 fiscal year budget of \$96.4 million. The budget includes an increase in football revenue of 14%, due primarily to an increase in the ticket prices for the home games and media revenue. On the expenses, sports operating budgets increased \$2.9 million, from \$51.0 million budgeted for the 2017 fiscal year, due primarily to contractual obligations, financial aid and team travel.

This financial report is designed to provide a general overview of the Association's finances and to show the Association's accountability for the money it receives. Questions about this report and requests for additional financial information should be directed to the Controller; University of Louisville; Louisville, KY 40292.

University of Louisville Athletic Association, Inc.
A Component Unit of the University of Louisville
Statements of Net Position
As of June 30, 2017 and 2016
(In Thousands)

| | 2017 | 2016 |
|---|-------------|-------------|
| ASSETS | | |
| Current Assets: | | |
| Cash and cash equivalents | \$ 30,556 | \$ 39,012 |
| Deposits with bond trustee | 47 | 5,754 |
| Accounts and contributions receivable, net | 13,298 | 7,028 |
| Other assets | 267 | 915 |
| Total current assets | 44,168 | 52,709 |
| Noncurrent Assets: | | |
| Restricted cash | 55,188 | 9,024 |
| Accounts and contributions receivable, net | 24,705 | 24,868 |
| Investments held with University of Louisville Foundation, Inc. | 25,280 | 25,952 |
| Other long-term investments | 1,558 | 1,986 |
| Other long-term assets | - | 175 |
| Capital assets, net | 176,676 | 165,384 |
| Total noncurrent assets | 283,407 | 227,389 |
| Total assets | 327,575 | 280,098 |
| DEFERRED OUTFLOWS OF RESOURCES | | |
| | 1,679 | 441 |
| LIABILITIES | | |
| Current Liabilities: | | |
| Accounts payable and accrued liabilities | 9,510 | 8,253 |
| Unearned compensation and wages payable | 1,349 | 1,686 |
| Advances | 34,633 | 39,574 |
| Due to University of Louisville | 3,220 | 585 |
| Bonds and note payable | 10,737 | 8,743 |
| Total current liabilities | 59,449 | 58,841 |
| Noncurrent Liabilities: | | |
| Due to University of Louisville | 93,389 | 9,173 |
| Due to University of Louisville Foundation, Inc. | 316 | 316 |
| Unearned compensation and wages payable | 4,688 | 7,895 |
| Note payable to University of Louisville | 10,895 | 14,115 |
| Note payable to University of Louisville Foundation, Inc. | 1,000 | 1,000 |
| Advances | 3,282 | 3,745 |
| Other long-term liabilities | 1,654 | 1,753 |
| Bonds and note payable | - | 43,553 |
| Total noncurrent liabilities | 115,224 | 81,550 |
| Total liabilities | 174,673 | 140,391 |
| DEFERRED INFLOWS OF RESOURCES | | |
| | 857 | 175 |
| NET POSITION | | |
| Net investment in capital assets | 124,758 | 113,091 |
| Restricted: | | |
| Nonexpendable | | |
| Scholarships and fellowships | 1,633 | 1,633 |
| Expendable | | |
| Scholarships and fellowships | 869 | 891 |
| Institutional support | 3,239 | 2,203 |
| Capital projects | (1,272) | 5,869 |
| Debt service | 24,573 | 15,399 |
| Unrestricted | (76) | 887 |
| Total net position | \$ 153,724 | \$ 139,973 |

See notes to the financial statements

University of Louisville Athletic Association, Inc.
A Component Unit of the University of Louisville
Statements of Revenues, Expenses and Changes in Net Position
For the Years Ended June 30, 2017 and 2016
(In Thousands)

| | <u>2017</u> | <u>2016</u> |
|--|-------------------|-------------------|
| OPERATING REVENUES | | |
| Sports: | | |
| Basketball | \$ 21,236 | \$ 21,729 |
| Football | 35,055 | 33,567 |
| Other sports | 1,685 | 1,534 |
| Total sports | <u>57,976</u> | <u>56,830</u> |
| | | |
| Papa John's Cardinal Stadium | 1,229 | 844 |
| Marketing & development | 9,090 | 10,916 |
| Administration | 1,586 | 902 |
| Support services | 1,136 | 769 |
| Other operating revenues | 1,739 | 1,074 |
| Total operating revenues | <u>72,756</u> | <u>71,335</u> |
| | | |
| OPERATING EXPENSES | | |
| Sports: | | |
| Basketball | 14,145 | 14,698 |
| Football | 21,604 | 20,506 |
| Other sports | 25,132 | 25,178 |
| Total sports | <u>60,881</u> | <u>60,382</u> |
| | | |
| Papa John's Cardinal Stadium | 1,505 | 1,301 |
| Marketing & development | 8,158 | 7,817 |
| Administration | 7,231 | 8,070 |
| Support services | 10,547 | 9,847 |
| Game management/facilities operations | 3,238 | 2,997 |
| Depreciation | 5,597 | 5,175 |
| Other operating expenses | 7,022 | 4,378 |
| Total operating expenses | <u>104,179</u> | <u>99,967</u> |
| Operating loss | <u>(31,423)</u> | <u>(28,632)</u> |
| | | |
| NONOPERATING REVENUES (EXPENSES) | | |
| Gifts | 28,524 | 28,928 |
| Investment returns | 73 | 215 |
| Net realized and unrealized (loss)/gain on investments | 49 | (4,710) |
| Interest on capital related debt | (920) | (2,336) |
| Other nonoperating (expenses)/revenues | 229 | (79) |
| Net nonoperating revenues | <u>27,955</u> | <u>22,018</u> |
| | | |
| Capital gifts | 16,832 | 9,680 |
| Contributions (to)/from related entities | 387 | (902) |
| Total other revenues | <u>45,174</u> | <u>30,796</u> |
| Increase in net position | <u>13,751</u> | <u>2,164</u> |
| | | |
| NET POSITION | | |
| Net position-beginning of year | 139,973 | 137,809 |
| Net position-end of year | <u>\$ 153,724</u> | <u>\$ 139,973</u> |

See notes to the financial statements

University of Louisville Athletic Association, Inc.
A Component Unit of the University of Louisville
Statements of Cash Flows
For the Years Ended June 30, 2017 and 2016
(In Thousands)

| | 2017 | 2016 |
|--|-------------|-------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Ticket sales | \$ 23,440 | \$ 34,332 |
| NCAA/Conference distributions | 26,855 | 24,781 |
| Payments to suppliers | (34,912) | (36,124) |
| Payments to employees | (42,827) | (36,640) |
| Payments for utilities | (24) | (18) |
| Payments for benefits | (7,526) | (6,452) |
| Payments for scholarships and fellowships | (15,310) | (14,844) |
| Other athletic program receipts | 17,787 | 11,911 |
| Net cash used by operating activities | (32,517) | (23,054) |
| CASH FLOWS FROM NONCAPITAL AND RELATED FINANCING ACTIVITIES | | |
| Gifts | 27,516 | 31,399 |
| Contributions to/from related entities | 84,975 | (902) |
| Other payments | 88 | (29) |
| Net cash provided by noncapital and related financing activities | 112,579 | 30,468 |
| CASH FLOWS FROM CAPITAL FINANCING ACTIVITIES | | |
| Capital gifts received | 10,769 | 9,147 |
| Proceeds from notes payable | - | 15,000 |
| Purchases of capital assets | (16,225) | (14,984) |
| Principal paid on bonds and notes payable | (42,220) | (7,077) |
| Interest paid on bonds and notes payable | (1,812) | (4,396) |
| Deposits with bond trustee | 5,707 | (76) |
| Net cash used by capital financing activities | (43,781) | (2,386) |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Proceeds from sales and maturities of investments | 853 | 1,058 |
| Sale (purchase) of investments | 428 | (3,555) |
| Interest on investments | 146 | 215 |
| Net cash provided by investing activities | 1,427 | (2,282) |
| Net increase/(decrease) in cash and cash equivalents | 37,708 | 2,746 |
| Cash and cash equivalents - beginning of year | 48,036 | 45,290 |
| Cash and cash equivalents - end of year | \$ 85,744 | \$ 48,036 |
| RECONCILIATION OF NET OPERATING LOSS TO NET CASH USED BY OPERATING ACTIVITIES | | |
| Operating loss | \$ (31,423) | \$ (28,632) |
| Adjustments to reconcile operating loss to net cash used by operating activities: | | |
| Depreciation | 5,597 | 5,175 |
| Loss on disposal of equipment | 2 | - |
| Change in assets and liabilities: | | |
| Accounts and contributions receivable, net | (303) | (2,964) |
| Other assets | 647 | (344) |
| Accounts payable and accrued liabilities | 985 | 1,133 |
| Advances | (4,142) | 968 |
| Unearned compensation and wages payable | (3,543) | 1,444 |
| Other long-term liabilities | (337) | 166 |
| Net cash used by operating activities | \$ (32,517) | \$ (23,054) |
| SUPPLEMENTAL CASH FLOW INFORMATION | | |
| Capital asset additions in accounts payable | \$ 3,430 | \$ 2,765 |

See notes to the financial statements

University of Louisville Athletic Association, Inc.

A Component Unit of the University of Louisville

Notes to Financial Statements

June 30, 2017 and 2016

1. Basis of Presentation and Summary of Significant Accounting Policies

The University of Louisville Athletic Association, Inc. (Association) (a Kentucky not-for-profit corporation) is affiliated with the University of Louisville (University) and is included within the University's financial statements. The Association is a separate corporation organized for the purpose of promoting the intercollegiate athletic activities of the University. The Association has authorized the University to receive, hold and disburse funds on behalf of the Association.

a. Basis of Presentation

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America as prescribed by the Government Accounting Standards Board (GASB). The financial statements of the Association have been prepared on the accrual basis of accounting. Revenues, expenses, gains, losses, assets, liabilities and deferred inflows and outflows of resources from exchange and exchange-like transactions are recognized when the exchange transaction takes place, while those from nonexchange transactions are recognized when all applicable eligibility requirements are met. Internal activity and balances are eliminated in preparation of the financial statements unless they relate to services provided and used externally. Operating revenues and expenses include exchange transactions and program-specific, government-mandated nonexchange transactions. Government-mandated nonexchange transactions that are not program specific, investment income and interest on capital asset-related debt are included in nonoperating revenues and expenses. The Association first applies restricted net position when an expense or outlay is incurred for purposes for which both restricted and unrestricted net position are available.

The financial statements of the Association can be found at the following:
<http://louisville.edu/finance/controller/univacct/finst-1>

b. Cash and Cash Equivalents

The Association considers all investments (not held for long-term purposes) with original maturities of three months or less to be cash equivalents.

c. Deposits with Bond Trustee

As of June 30, 2017 and 2016, deposits with bond trustees consist of cash and investments in governmental securities and a repurchase agreement totaling less than \$1 million and \$5.8 million, respectively, for the Stadium Project Revenue Bonds. Investments in governmental securities are stated at fair value. The repurchase agreement is stated at cost.

d. Contributions Receivable

In accordance with GASB Statement No. 33, *Accounting and Financial Reporting for Nonexchange Transactions*, as amended by GASB Statement No. 36, *Recipient Reporting for Certain Shared Nonexchange Revenues*, the Association records operating and capital pledges as

revenue when all eligibility requirements have been met. Endowment pledges are not recognized as revenue until the gifts are received.

e. Investments

Investments are stated at current fair value. Investments held with the University of Louisville Foundation, Inc. (Foundation) are invested under the policies and objectives established for the Foundation's general endowment pool. In an effort to mitigate market risk, the Foundation has adopted a policy of maintaining a diverse investment pool through the use of target asset allocation guidelines. These guidelines require that the Foundation's investment pool be made up of a mix of publicly traded fixed income and equity securities, private equities and other nonmarketable securities, and real estate investments.

The market risk inherent in certain of the Foundation's investments is primarily the potential loss arising from adverse changes in quoted market prices on equity securities and in interest rates on fixed income securities.

The Association's permanent endowment funds, held by the Foundation and invested in the Foundation's general endowment pool, are administered under the Uniform Prudent Management of Institutional Funds Act (UPMIFA), as adopted by the Commonwealth of Kentucky (Commonwealth). The Foundation's board of directors has interpreted UPMIFA as requiring preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. The investment objectives of the Foundation are to preserve the principal of the endowment funds in both absolute and real terms while maximizing, over the long-term, the total rate of return (yield and appreciation) within reasonable risk parameters.

The Association purchased insurance annuity policies to fund deferred compensation arrangements as stipulated by the arrangements. These are classified as other long-term investments in the summary of net position.

The Foundation invests in various corporate debt, equity and mutual fund securities. Investment securities, in general, are exposed to various risks, such as interest rates, credit and overall market volatility. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the Foundation's consolidated statements of financial position and the Association's statements of net position.

f. Capital Assets

Capital assets are stated principally at cost, if purchased, or at estimated acquisition value at date of receipt from donors. Capital assets are depreciated on the straight-line basis over the estimated useful lives of the assets, as follows: buildings – 40 years; equipment – 3-15 years; and leasehold improvements – 20 years.

The Association capitalizes interest costs as a component of construction in progress, based on the weighted-average rates paid for long-term borrowing. Total interest incurred for the years ended June 30, 2017 and 2016 was (in thousands):

| | <u>2017</u> | <u>2016</u> |
|------------------------------|---------------|-----------------|
| Interest capitalized | \$ - | \$ - |
| Interest charged to expenses | 920 | \$ 2,336 |
| Total interest incurred | <u>\$ 920</u> | <u>\$ 2,336</u> |

g. Deferred Outflows and Inflows of Resources

In accordance with GASB No. 63, *Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources and Net Position*, and GASB No. 65, *Items Previously Reported as Assets and Liabilities*, the Association reports deferred outflows of resources, deferred inflows of resources and net position in its statements of net position and related disclosures.

Deferred outflows of resources of \$1.7 million and \$0.1 million for the years ended June 30, 2017 and 2016, respectively, consist of loss on bond refinancing and the fair value of derivatives. As the derivatives are considered effective hedging instruments, changes in the fair value of derivatives are recognized as deferred outflows of resources. Deferred outflows of resources related to the loss on bond refinancing will be amortized to interest expense using the effective interest method over the remaining life of the refinanced debt.

Deferred inflows of resources of \$0.9 million and \$0.2 million for the years ended June 30, 2017 and 2016, respectively, consist of the service concession arrangements and fair value of derivatives. As the derivatives are considered effective hedging instruments, changes in the fair value of derivatives are recognized as deferred inflows of resources. Deferred inflows of resources related to the service concession arrangements were recognized during 2017 related to the buyout of the contract with the food service provider.

h. Unearned Compensation Expenses

Unearned compensation expenses are recognized as earned over the term of the related employment agreements.

i. Compensated Absences

Association policies permit most employees to accumulate vacation and sick leave benefits that may be realized as paid time off or, in limited circumstances, as a cash payment. Expense and the related liability are recognized as vacation or sick benefits when earned, whether the employee is expected to realize the benefit as time off or in cash. Compensated absence liabilities are computed using the regular pay and termination pay rates in effect at the statement of net position date plus an additional amount for compensation-related payments such as social security and Medicare taxes computed using rates in effect at that date.

j. Advances

Advances, which consist primarily of amounts received from individual and season ticket holders for subsequent year intercollegiate athletic activities, suite rentals, parking revenue, and sponsorships, was approximately \$37.9 million and \$43.3 million at June 30, 2017 and 2016, respectively. Such advances are recognized over the term of the related athletic activities.

k. Classification of Revenues

The Association has classified its revenues as either operating or nonoperating revenues according to the following criteria:

Operating revenues - Operating revenues include activities that have the characteristics of exchange transactions, such as (1) tickets for athletic events, (2) concession sales, (3) parking and facilities rentals, and (4) media contracts.

Nonoperating revenues - Nonoperating revenues include activities that have the characteristics of nonexchange transactions, such as gifts and contributions, and other revenue sources that are defined as nonoperating revenues by GASB No. 9, *Reporting Cash Flows of Proprietary and Nonexpendable Trust Funds and Government Entities That Use Proprietary Fund Accounting*, and GASB No. 34, such as investment income.

l. Net Bond Premium

The Association amortizes the net bond premium using the effective interest method over the life of the bond.

m. Net Position

The net position of the Association is classified in three components. Net investment in capital assets consists of capital assets net of accumulated depreciation and reduced by the outstanding balances of borrowings used to finance the purchase or construction of those assets. Restricted-nonexpendable net position is subject to externally imposed restrictions that require the Association to maintain the assets in perpetuity. Restricted-expendable net position consists of noncapital assets that must be used for a particular purpose as specified by creditors, grantors or donors external to the Association, including amounts deposited with trustees as required by bond indentures, reduced by the outstanding balances of any related borrowings. Unrestricted net position is the remaining net position that does not meet the definition of net investment in capital assets or restricted net position.

n. Tax Status

As an affiliate of a state institution of higher education, the income of the Association is generally exempt from federal and state income taxes under Section 115(a) of the Internal Revenue Code and a similar provision of state law. However, the Association is subject to federal income tax on any unrelated business taxable income.

o. Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, and deferred inflows of resources at the date of the financial statements and the reported amounts of revenues, expenses, and other changes in net position during the reporting period. Actual results could differ from those estimates.

2. Cash, Cash Equivalents and Investments

a. Summary of Carrying Values

The carrying value of deposits and investments are included in the statements of net position as shown on the following page (in thousands):

| | <u>2017</u> | <u>2016</u> |
|---|-------------------|------------------|
| Deposits | \$ 85,744 | \$ 48,036 |
| Investments | | |
| U.S. Treasury obligations | 47 | 3,180 |
| Repurchase agreement | - | 2,574 |
| Other long term investments | 1,558 | 1,986 |
| Investments held with the University of Louisville Foundation, Inc. | 25,280 | 25,952 |
| | <u>\$ 112,629</u> | <u>\$ 81,728</u> |

Included in the following statements of net position captions:

| | | |
|---|-------------------|------------------|
| Cash and cash equivalents | \$ 30,556 | \$ 39,012 |
| Deposit with bond trustee-current | 47 | 5,754 |
| Restricted cash | 55,188 | 9,024 |
| Other long term investments | 1,558 | 1,986 |
| Investments held with the University of Louisville Foundation, Inc. | 25,280 | 25,952 |
| | <u>\$ 112,629</u> | <u>\$ 81,728</u> |

b. Custodial Credit Risk

Custodial credit risk for deposits is the risk that in the event of a bank failure, the Association's deposits or collateral securities may not be returned. For administrative convenience, cash balances of the Association are included in bank accounts maintained by the University. Details of accounting transactions affecting cash are maintained in such a manner as to ensure an appropriate segregation of amounts maintained by each entity.

The University currently uses commercial banks and the Commonwealth as its depositories. Deposits with commercial banks are covered up to the limits of federal depository insurance or collateral held by the bank in the University's name. At the Commonwealth, the University's accounts are pooled with other agencies of the Commonwealth. These Commonwealth-pooled deposits are substantially covered by federal depository insurance or by collateral held by the Commonwealth in the Commonwealth's name.

All of the underlying securities for the Association's investments in the repurchase agreement at June 30, 2016 are held by the counterparties in other than the Association's name. The Association's investment policy does not address how securities underlying repurchase and forward delivery agreements are to be held. The repurchase agreement was settled in December 2016 when the related debt was refunded.

Other long term investments are insurance annuity policies at June 30, 2017. The Association's investment policy does not address the monitoring of the issuing party.

Interest Rate Risk

Interest rate risk is the risk the Association may face should interest rate variances affect the fair value of investments. The Association's policy is to invest in U.S. government and U.S. government agency securities, commercial paper, bankers' acceptances, and variable rate demand notes with a maturity not greater than one year. The repurchase agreement was settled in December 2016 when the related debt was refunded.

As of June 30, 2017 and 2016, the Association had the following investments subject to interest rate risk (in thousands):

| June 30, 2017 | | | | | |
|---------------------------|-------|---------------------|------|------|-------------|
| Type | Total | Maturities in years | | | |
| | | Less than 1 | 1-5 | 6-10 | More than10 |
| U.S. Treasury obligations | \$ 47 | \$ 47 | \$ - | \$ - | \$ - |
| | \$ 47 | \$ 47 | \$ - | \$ - | \$ - |

| June 30, 2016 | | | | | |
|---------------------------|----------|---------------------|----------|----------|-------------|
| Type | Total | Maturities in years | | | |
| | | Less than 1 | 1-5 | 6-10 | More than10 |
| U.S. Treasury obligations | \$ 3,180 | \$ 1,750 | \$ 1,430 | \$ - | \$ - |
| Repurchase agreement | 2,574 | 713 | 203 | \$ 1,350 | \$ 308 |
| | \$ 5,754 | \$ 2,463 | \$ 1,633 | \$ 1,350 | \$ 308 |

c. Credit Risk

Credit risk is the risk that the issuer or other counterparty to an investment will not fulfill its obligations. As of June 30, 2017 and 2016, the \$25.3 million and \$26 million, respectively, in investments held by the Foundation are considered pooled investments and not rated as to credit risk.

d. Concentration of Credit Risk

Concentration of credit risk is the risk of loss attributed to the magnitude of a government's investment in a single issuer, excluding investments issued or explicitly guaranteed by the U.S. government and investments in mutual funds, external investment pools and other pooled investments.

The asset allocation for investments held with the Foundation as of June 30, 2017 and 2016 was as follows:

| | <u>2017</u> | <u>2016</u> |
|----------------------------|-------------|-------------|
| Investment in partnerships | 60% | 60% |
| Marketable alternatives | 13% | 14% |
| Preferred and common stock | 13% | 13% |
| Mutual funds | 12% | 10% |
| Fixed income | 2% | 2% |
| Equity method investments | 0% | 1% |
| | <u>100%</u> | <u>100%</u> |

The Foundation's investments do not have a significant concentration of credit risk within any industry or specific institution.

e. Foreign Currency Risk

This risk relates to adverse effects on the fair value of an investment from changes in exchange rates. The Association had no investments denominated in foreign currency at June 30, 2017 or 2016.

3. Fair Value Measurements

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Association categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs. The following table presents the fair value measurements of assets and liabilities recognized in the accompanying financial statements as prescribed by GASB 72, *Fair Value Measurement and Application*, as of June 30, 2017 and 2016 (in thousands):

| | Balance as of 6/30/2017 | Quoted Prices in Active Markets for Identical Assets Level 1 | Significant Other Observable Inputs Level 2 | Significant Unobservable Inputs Level 3 | Measured at NAV |
|--|----------------------------|--|---|--|--------------------|
| Investments | | | | | |
| US Treasury securities | 47 | 47 | - | - | - |
| University of Louisville Foundation, Inc. investment fund | 25,280 | - | - | - | 25,280 |
| Investment derivative instruments | | | | | |
| Interest rate swap | 19 | - | 19 | - | - |
| Forward delivery agreement | - | - | - | - | - |
| Total investments measured at fair value | <u>\$ 25,346</u> | <u>\$ 47</u> | <u>\$ 19</u> | <u>\$ -</u> | <u>\$ 25,280</u> |

| | Balance as of 6/30/2016 | Quoted Prices in Active Markets for Identical Assets Level 1 | Significant Other Observable Inputs Level 2 | Significant Unobservable Inputs Level 3 | Measured at NAV |
|--|----------------------------|--|---|--|--------------------|
| Investments | | | | | |
| US Treasury securities | 3,180 | 3,180 | - | - | - |
| University of Louisville Foundation, Inc. investment fund | 25,952 | - | - | - | 25,952 |
| Investment derivative instruments | | | | | |
| Interest rate swap | 434 | - | 434 | - | - |
| Forward delivery agreement | (175) | - | - | (175) | - |
| Total investments measured at fair value | <u>\$ 29,391</u> | <u>\$ 3,180</u> | <u>\$ 434</u> | <u>\$ (175)</u> | <u>\$ 25,952</u> |

a. Investments

US Treasury securities classified in Level 1 of the fair value hierarchy are valued using prices quoted in active markets for those securities. Governmental obligations classified in Level 2 of the fair value hierarchy are valued using a pricing matrix technique.

b. Investment Derivative Instruments

Derivative instruments classified in Level 2 of the fair value hierarchy are valued using standard pricing models using current forward rate assumptions and/or volatilities to predict cash flows. Derivative instruments classified in Level 3 of the fair value hierarchy are valued a market approach to assess future cash flows.

Investments measured at net asset value (NAV) (in thousands):

| | <u>Fair Value as of 6/30/17</u> | <u>Redemption Frequency</u> | <u>Redemption Notice Period</u> |
|--|-------------------------------------|--|-------------------------------------|
| University of Louisville Foundation, Inc. investment fund | \$ 25,280 | Various from any valuation day to quarterly | Various from 5 to 90 days |

| | <u>Fair Value as of 6/30/16</u> | <u>Redemption Frequency</u> | <u>Redemption Notice Period</u> |
|--|-------------------------------------|--|-------------------------------------|
| University of Louisville Foundation, Inc. investment fund | \$ 25,952 | Various from any valuation day to quarterly | Various from 5 to 90 days |

Investments within the University of Louisville Foundation, Inc. pooled investment fund consist of money market mutual funds, common and preferred stock, corporate bonds, mutual funds, investments in partnerships and funds of funds, U.S. Government securities and U.S. agency obligations. The Foundation has adopted a policy of maintaining a diverse investment pool through the use of targeted asset allocation guidelines. The fair value of the investments in the fund have been determined using the NAV per share (or its equivalent) of the investments.

4. Transactions with Related Organizations

a. University of Louisville

The Association has contracted with the University for certain administrative, operational, and maintenance services. During the years ended June 30, 2017 and 2016, the Association made no reimbursement per agreement with the University.

b. University of Louisville Foundation, Inc.

The Foundation is a separate corporation organized as a supporting organization of the University for the purpose of promoting the University's educational, scientific, literary and cultural interests. The Foundation serves in a fiduciary capacity and invests funds on behalf of the Association based on a formal trust agreement. As of June 30, 2017 and 2016, the Foundation held funds of the Association of approximately \$25.3 million and \$26.0 million, respectively, for investment purposes.

The Foundation is the guarantor for the Association's Louisville/Jefferson County Metro Government Mortgage Revenue Refunding and Improvement Bonds, Series 2008A and Series 2008B. In exchange for this guarantee, the Association pays to the Foundation a credit enhancement fee at each interest payment date. The bonds were refunded in December 2016 and the Foundation's guarantee dismissed.

c. Debt with Related Entities

As of June 30, 2017 and 2016, the Association has noninterest bearing debt with no specific repayment terms of approximately \$9.2 million with the University. The debt relates to \$8.6 million of expenditures incurred in fiscal years 1999 and 2000 during the construction of the Stadium and to \$0.6 million of expenditures incurred during fiscal years 2003 and 2004 related to the Wright Natatorium.

In April 2016, the Association received a \$15.0 million unsecured loan bearing interest at 2.5% from the University. The Association is obligated to repay the loan in equal semi-annual payments over 20 years. During the year ended June 30, 2017, the Association repaid \$0.6 million. The outstanding loan balance is \$14.1 million as of June 30, 2017.

In December 2016, the University issued \$27.6 million of University of Louisville, General receipts Bonds, 2016 Series F, which the proceeds along with debt service reserve funds and existing University funds were used to complete the current refunding of the Association's Louisville/Jefferson County Metro Government Mortgage Revenue Refunding and Improvement Bonds, 2008 Series A and B (mortgage revenue bonds). As a result, the liability for the mortgage revenue bonds, related deposits with bond trustee and derivative repurchase agreement have been removed from the Association's statement of net position. Additionally, the University issued \$50.7 million of University of Louisville, General Receipts Bonds, 2016 Series D and E to finance the expansion of Papa John's Cardinal Stadium and athletic training center. The proceeds of the Series D, E and F bonds were loaned to the Association. The Association entered into an agreement with the University for the Association to repay the bonds based on the bond repayment schedules. This liability is stated in current and noncurrent due to University of Louisville and deferred outflow of resources for related loss on refinancing. The outstanding loan balance is \$84.2 million as of June 30, 2017.

In July 2001, the Association received a \$0.3 million unsecured, noninterest bearing loan with no specific repayment terms from the Foundation for the refurbishing of the Cardinal Basketball Offices. The outstanding loan balance is approximately \$0.3 million as of June 30, 2017 and 2016.

In January 1999, the Association received an \$8.5 million unsecured, noninterest bearing loan from the Foundation for the construction of Cardinal Park. The Association is obligated to repay the loan upon collection of contributions receivable. During the year ended June 30, 2017, the Association did not make a payment. The outstanding balance was approximately \$1.0 million as of June 30, 2017 and 2016.

d. Contributions with Related Entities

The University, during its annual budgetary process, agrees to transfer funds to the Association to assist with expenses related to retention and gender equality. The University transferred \$2.2 million for the years ended June 30, 2017 and 2016 for this purpose. Additionally, the University collects certain fees from students designated for use by the Association. The University transferred \$2.1 million and \$2.0 million of student fees collected for the years ended June 30, 2017 and 2016, respectively.

The Association is the beneficiary of pledges related to certain capital projects, which are financed by the University, and as such, are recorded as assets of the University. The Association transfers cash received on these pledges, as well as other unrestricted funds to the University in order to fulfill the purpose of the gifts. The Association transferred \$0.6 million and \$1.6 million related to capital projects and debt service payments during each of the fiscal years ended June 30, 2017 and 2016, respectively. During each of the fiscal years ended June 30, 2017 and 2016, the University transferred to the Association \$0.4 and \$0.3 million, respectively, in pledge receipts related to

capital projects that are financed by the Association, and as such, are recorded as assets of the Association.

Additionally, the Association transferred \$2.8 million and \$1.7 million to the University for the years ended June 30, 2017 and 2016, respectively, related to other transactions and support of University endeavors.

During the fiscal years ended June 30, 2017 and 2016, the Association transferred \$0.9 million and \$2.0 million, respectively, to the Foundation to support the operations of the golf facility owned by the Foundation.

5. Accounts and Contributions Receivable, Net

Accounts and contributions receivable as of June 30, 2017 and 2016 are as follows (in thousands):

| | 2017 | | |
|--------------------------|------------------|-------------------|------------------|
| | <u>Gross</u> | <u>Allowance</u> | <u>Net</u> |
| Trade receivables | \$ 5,949 | \$ - | \$ 5,949 |
| Contributions receivable | 38,049 | \$ (5,232) | 32,818 |
| Total | <u>\$ 43,998</u> | <u>\$ (5,232)</u> | <u>\$ 38,767</u> |
| Less: Discount | | | 763 |
| Current portion | | | <u>13,299</u> |
| Non current portion | | | <u>\$ 24,705</u> |
| | 2016 | | |
| | <u>Gross</u> | <u>Allowance</u> | <u>Net</u> |
| Trade receivables | \$ 2,432 | | \$ 2,432 |
| Contributions receivable | 32,113 | \$ (2,000) | 30,113 |
| Total | <u>\$ 34,545</u> | <u>\$ (2,000)</u> | 32,545 |
| Less: Discount | | | 649 |
| Current portion | | | <u>7,028</u> |
| Non current portion | | | <u>\$ 24,868</u> |

Contributions receivable consist primarily of charitable gifts from individual and corporate donors that are associated with the construction projects of the Association. Contributions receivable with payment schedules in excess of one year are stated at their discounted present value. The discount rates ranged from 0.2% to 5.2%.

Contributions receivable as of June 30, 2017 and 2016 are due to be received as follows (in thousands):

| | <u>2017</u> | <u>2016</u> |
|------------------------------|------------------|------------------|
| Less than one year | \$ 11,326 | \$ 5,319 |
| One to three years | 14,240 | 16,398 |
| Greater than three years | <u>12,483</u> | <u>10,396</u> |
| Subtotal | 38,049 | 32,113 |
| Less: discount | (763) | (649) |
| Less: allowance | <u>(5,232)</u> | <u>(2,000)</u> |
| Net contributions receivable | <u>\$ 32,054</u> | <u>\$ 29,464</u> |

6. Capital Assets, Net

Capital assets as of June 30, 2017 and 2016 are shown below and on the following page (in thousands):

| | <u>2017</u> | | | | |
|---------------------------------|------------------------------|------------------|--------------------------|------------------|---------------------------|
| | <u>Beginning Balance</u> | <u>Additions</u> | <u>Retire- ments</u> | <u>Transfers</u> | <u>Ending Balance</u> |
| Cost-Nondepreciable | | | | | |
| Land | \$ 5,151 | \$ - | - | \$ - | \$ 5,151 |
| Construction in progress | 17,229 | 15,614 | - | (17,947) | 14,897 |
| Subtotal | <u>22,380</u> | <u>15,614</u> | <u>\$ -</u> | <u>(17,947)</u> | <u>20,048</u> |
| Cost-Depreciable | | | | | |
| Buildings | 186,200 | 730 | - | 17,947 | 204,877 |
| Land improvements | 3,754 | 73 | - | - | 3,827 |
| Equipment | 2,893 | 473 | (68) | - | 3,298 |
| Leasehold improvements | 1,299 | - | - | - | 1,299 |
| Subtotal | <u>194,146</u> | <u>1,276</u> | <u>(68)</u> | <u>17,947</u> | <u>213,301</u> |
| Total capital assets-cost | <u>216,526</u> | <u>16,890</u> | <u>(68)</u> | <u>-</u> | <u>233,349</u> |
| Accumulated depreciation | | | | | |
| Buildings | 48,090 | 5,080 | - | - | 53,170 |
| Land improvements | 495 | 131 | - | - | 626 |
| Equipment | 1,772 | 328 | (66) | - | 2,034 |
| Leasehold improvements | 785 | 58 | - | - | 843 |
| Subtotal | <u>51,142</u> | <u>5,597</u> | <u>(66)</u> | <u>-</u> | <u>56,673</u> |
| Capital assets, net | <u>\$ 165,384</u> | <u>\$ 11,293</u> | <u>\$ (2)</u> | <u>\$ -</u> | <u>\$ 176,676</u> |

| | 2016 | | | | |
|---------------------------------|------------------------------|------------------|--------------------------|------------------|---------------------------|
| | Beginning Balance | Additions | Retire- ments | Transfers | Ending Balance |
| Cost-Nondepreciable | | | | | |
| Land | \$ 5,151 | \$ - | - | \$ - | \$ 5,151 |
| Construction in progress | 1,430 | 17,166 | - | (1,367) | 17,229 |
| Subtotal | <u>6,581</u> | <u>17,166</u> | <u>-</u> | <u>(1,367)</u> | <u>22,380</u> |
| Cost-Depreciable | | | | | |
| Buildings | 185,495 | 77 | \$ - | 628 | \$ 186,200 |
| Land improvements | 2,848 | 167 | - | 739 | \$ 3,754 |
| Equipment | 2,783 | 135 | (25) | - | \$ 2,893 |
| Leasehold improvements | 1,299 | - | - | - | \$ 1,299 |
| Subtotal | <u>192,425</u> | <u>379</u> | <u>(25)</u> | <u>1,367</u> | <u>194,146</u> |
| Total capital assets-cost | <u>199,006</u> | <u>17,545</u> | <u>(25)</u> | <u>-</u> | <u>216,526</u> |
| Accumulated depreciation | | | | | |
| Buildings | 43,382 | 4,708 | - | - | \$ 48,090 |
| Land improvements | 385 | 110 | - | - | \$ 495 |
| Equipment | 1,498 | 299 | (25) | - | \$ 1,772 |
| Leasehold improvements | 727 | 58 | - | - | \$ 785 |
| Subtotal | <u>45,992</u> | <u>5,175</u> | <u>(25)</u> | <u>-</u> | <u>51,142</u> |
| Capital assets, net | <u>\$ 153,014</u> | <u>\$ 12,370</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 165,384</u> |

7. Bonds and Notes Payable

Bonds and notes payable as of June 30, 2017 and 2016 are summarized as shown on the following page (in thousands):

| | 2017 | | | | |
|--|------------------------------|-------------------------|---------------------------|----------------------------|-------------------------------|
| | Beginning Balance | Retire- ment | Ending Balance | Current Portion | Noncurrent Portion |
| Louisville/Jefferson County Metro Government Revenue Refunding and Improvement Bonds, Series 2008A Interest rates of 4.0% to 5.0% Final maturity in 2018 | \$ 10,540 | \$ (10,540) | \$ - | \$ - | \$ - |
| Louisville/Jefferson County Metro Government Revenue Refunding and Improvement Bonds, Series 2008B Interest rates of 3.8% to 4.8% Final maturity in 2028 | 29,460 | (29,460) | - | - | - |
| Note payable, interest rate of 4.8% Secured by scoreboard equipment and fixtures. Final maturity in 2017 | 397 | (397) | - | - | - |
| Term loan, variable interest rate of 1.3% as of June 30, 2014. Secured by revenue and pledges of the Project. Final maturity in 2018 | 11,967 | (1,230) | 10,737 | 10,737 | - |
| Total bonds payable | <u>52,364</u> | <u>(41,627)</u> | <u>10,737</u> | <u>10,737</u> | <u>-</u> |
| Plus unamortized net premium | <u>(68)</u> | <u>68</u> | <u>-</u> | <u>-</u> | <u>-</u> |
| Bonds payable, net | <u>\$ 52,296</u> | <u>\$ (41,559)</u> | <u>\$ 10,737</u> | <u>\$ 10,737</u> | <u>\$ -</u> |
| | 2016 | | | | |
| | Beginning Balance | Retire- ment | Ending Balance | Current Portion | Noncurrent Portion |
| Louisville/Jefferson County Metro Government Revenue Refunding and Improvement Bonds, Series 2008A Interest rates of 3.5% to 5.0% Final maturity in 2018 | \$ 15,485 | \$ (4,945) | \$ 10,540 | \$ 5,145 | \$ 5,395 |
| Louisville/Jefferson County Metro Government Revenue Refunding and Improvement Bonds, Series 2008B Interest rates of 3.5% to 4.8% Final maturity in 2028 | 31,325 | (1,865) | 29,460 | 1,940 | 27,520 |
| Note payable, interest rate of 4.8% Secured by scoreboard equipment and fixtures. Final maturity in 2017 | 772 | (375) | 397 | 396 | 1 |
| Term loan, variable interest rate of 1.3% as of June 30, 2013. Secured by revenue and pledges of the Project. Final maturity in 2018 | 13,421 | (1,454) | 11,967 | 1,230 | 10,737 |
| Total bonds payable | <u>61,003</u> | <u>(8,639)</u> | <u>52,364</u> | <u>8,711</u> | <u>43,653</u> |
| Plus unamortized net premium | <u>(12)</u> | <u>(56)</u> | <u>(68)</u> | <u>31</u> | <u>(99)</u> |
| Bonds payable, net | <u>\$ 60,991</u> | <u>\$ (8,695)</u> | <u>\$ 52,296</u> | <u>\$ 8,742</u> | <u>\$ 43,554</u> |

Principal and interest payments on bonds payable due in the next five years and thereafter are as follows (in thousands):

| For the Year | | | |
|----------------------|------------------|-----------------|------------------|
| Ended June 30 | Principal | Interest | Total |
| 2018 | <u>\$ 10,737</u> | <u>\$ 310</u> | <u>\$ 11,047</u> |
| Total | <u>\$ 10,737</u> | <u>\$ 310</u> | <u>\$ 11,047</u> |

Association revenue is pledged for the payment of the Metro Government Stadium expansion bonds (Series 2008), and a term loan excluding approximately \$2.0 million annually, which was available for amounts owed by the Association under the Arena lease agreement. The total principal and interest were repaid and the debt eliminated. For the current year, principal and interest paid by the Association and the total pledged revenue recognized were \$10.8 million and \$11.1 million, respectively.

Louisville/Jefferson County Metro Government Mortgage Revenue Refunding and Improvement Bonds, Series 2008A and Series 2008B

In July 2008, the Louisville Metro Government issued \$39.8 million of Mortgage Revenue Bonds 2008 Series A and \$43.5 million of Mortgage Revenue Bonds 2008 Series B (Mortgage Revenue Bonds) at a combined net interest cost of 4.2 percent. The bond proceeds were used on September 1, 2008 to retire the outstanding County of Jefferson Kentucky Governmental Lease Revenue Bonds, Series 1997, the proceeds of which financed the acquisition, construction, installation and equipping of the sports stadium known as University of Louisville Papa John’s Cardinal Stadium (the Prior Project). Additional funds were used to finance a portion of the costs of acquisition, construction, installation and equipping of an expansion to the Prior Project. The bonds are secured by a mortgage on the University of Louisville Papa John’s Cardinal Stadium and associated training and related facilities, and pledged Adjusted Gross Revenues, as defined by the official statement. The Mortgage Revenue Bonds were currently refunded by the issuance of General Receipts Bonds 2016, Series F and as a result the liability for the prior bonds has been removed from the Association’s statement of net position.

The Foundation is the guarantor of the Mortgage Revenue Bonds, and as such has agreed to maintain a balance of available cash sufficient enough to cover the next debt service payment. In exchange for the Foundation’s willingness to serve as guarantor, the Association has agreed to pay the Foundation a credit enhancement fee and to exonerate and indemnify the Foundation from all liability in connection with the Mortgage Revenue Bonds, the obligations of the Association under the Loan Agreement and Mortgage, and any and all payments made by the Foundation as guarantor.

Term Loan

In June 2014, the Association entered into a \$15.0 million Term Loan with a national banking association. The proceeds were used to partially finance the renovation of the baseball and softball stadiums and the construction of a soccer stadium (the Project). The loan is secured by collateral, including funds and revenues of the Association from the Project and third-party pledges to the Association for the Project. The variable interest rate on the Term Loan is the Daily One Month LIBOR rate plus 1.14 percent, reset on the last day of each month.

8. Derivative Financial Instruments

a. Summary

At June 30, 2017, the Association has the following derivative instruments outstanding (in thousands):

| <u>Type</u> | <u>Objective</u> | <u>Notional Amount</u> | <u>Effective Date</u> | <u>Maturity Date</u> | <u>Terms</u> | <u>Fair Value</u> |
|------------------------------|---|------------------------|-----------------------|----------------------|---------------------------------|-------------------|
| Pay-fixed interest rate swap | Hedge of changes in cash flows on the Term Loan | \$ 15,000 | 06/28/13 | 06/30/22 | Pay 2.9%; receive LIBOR + 1.14% | \$ (19) |

The fair value of the Interest Rate Swap was determined using the market's current forward rate assumptions in order to predict future cash flows on the floating side and is included in other long-term liabilities on the statements of net position. As the Interest Rate Swap is an effective hedging instrument, the offsetting balance is reflected as deferred outflows of resources on the Association's statements of net position. For the year ended June 30, 2017, the increase in fair value of the Interest Rate Swap was approximately \$415 thousand. No initial cash receipt or payment was made in relation to the Interest Rate Swap. The Association receives or pays a net amount monthly and includes the monthly settlement amount in interest expense.

b. Credit Risk

The Interest Rate Swap's fair value represented the Association's credit exposure to the counterparty as of June 30, 2017. Should the counterparty to this transaction fail to perform according to the terms of the swap agreement, the Association has a maximum possible loss equivalent to the Interest Rate Swap's fair value at that date. At June 30, 2017, the counterparty to the Interest Rate Swap had a credit rating of A3 from Moody's Investors Services.

c. Interest Rate Risk

Interest rate risk is the risk that changes in interest rates will adversely affect the fair values of the Association's financial instruments or cash flows. The fair market values of the derivative instruments are expected to fluctuate over the life of the agreement in response to changes in interest rates. The Association does not have a formally adopted policy related to interest rate risk related to derivative instruments.

d. Termination Risk

The Association or the counterparty may terminate the Interest Rate Swap if the other party fails to perform under the terms of the contract. The contract also provides for other termination events, including if the Term Loan matures, expires, is terminated or cancelled, or changes lenders. If the Interest Rate Swap terminates early and the Association is the defaulting party, the Association would be liable for the losses, if any, of the counterparty.

9. Other Liabilities

Other liabilities as of June 30, 2017 and 2016 are summarized as shown below and on the following page (in thousands):

| | 2017 | | | | | |
|--|------------------------------|------------------|-------------------------|---------------------------|----------------------------|-------------------------------|
| | Beginning Balance | Additions | Retire- ment | Ending Balance | Current Portion | Noncurrent Portion |
| Due to University of Louisville | \$ 9,173 | \$ 84,216 | | \$ 93,389 | \$ - | \$ 93,389 |
| Note payable to University of Louisville | 14,700 | - | (585) | 14,115 | 3,220 | 10,895 |
| Due to University of Louisville Foundation Inc. | 316 | - | - | 316 | - | 316 |
| Unearned compensation and wages payable | 9,581 | \$ 952 | \$ (4,496) | 6,037 | \$ 1,349 | 4,688 |
| Note payable to University of Louisville Foundation, Inc. | 1,000 | - | - | 1,000 | - | 1,000 |
| Advances | 43,319 | (4,572) | (832) | 37,915 | 34,633 | 3,282 |
| Other post-employment benefits | 1,458 | 356 | - | 1,814 | 221 | 1,593 |
| Other long-term liabilities | 514 | (407) | (18) | 89 | 27 | 62 |
| Total | <u>\$ 80,061</u> | <u>\$ 80,545</u> | <u>\$ (5,931)</u> | <u>\$ 154,675</u> | <u>\$ 39,450</u> | <u>\$ 115,225</u> |

| | 2016 | | | | | |
|--|------------------------------|------------------|-------------------------|---------------------------|----------------------------|-------------------------------|
| | Beginning Balance | Additions | Retire- ment | Ending Balance | Current Portion | Noncurrent Portion |
| Due to University of Louisville | \$ 9,173 | \$ - | \$ - | \$ 9,173 | \$ - | \$ 9,173 |
| Note payable to University of Louisville | - | 15,000 | (300) | 14,700 | 585 | 14,115 |
| Due to University of Louisville Foundation Inc. | 316 | - | - | 316 | - | 316 |
| Unearned compensation and wages payable | 8,121 | 2,588 | (1,128) | 9,581 | 1,686 | 7,895 |
| Note payable to University of Louisville Foundation, Inc. | 1,000 | - | - | 1,000 | - | 1,000 |
| Advances | 39,674 | 37,615 | (33,970) | 43,319 | 39,574 | 3,745 |
| Other post-employment benefits | 1,299 | 278 | (119) | 1,458 | 199 | 1,259 |
| Other long-term liabilities | 175 | 339 | - | 514 | 20 | 494 |
| Total | <u>59,758</u> | <u>55,820</u> | <u>(35,517)</u> | <u>80,061</u> | <u>42,064</u> | <u>37,997</u> |

Other long-term liabilities as of June 30, 2017 and 2016 consist of future expenses required by certain pledge agreements and the fair value of certain derivatives. The current portion of other post-employment benefits and other long-term liabilities is included in accounts payable and accrued liabilities in the statements of net position as of June 30, 2017 and 2016.

10. Natural Classification

Operating expenses by natural classification for the years ended June 30, 2017 and 2016 were approximately (in thousands):

| | <u>2017</u> | <u>2016</u> |
|------------------------------|-------------------|------------------|
| Salaries and Wages | \$ 40,526 | \$ 38,467 |
| Employee Benefits | 7,173 | 6,610 |
| Supplies and Services | 35,753 | 34,420 |
| Scholarships and Fellowships | 15,106 | 15,277 |
| Utilities | 24 | 18 |
| Depreciation | 5,597 | 5,175 |
| | <u>\$ 104,179</u> | <u>\$ 99,967</u> |

11. Retirement Plan

Association and University personnel participate in a contributory retirement plan administered by the University. The University of Louisville 403(b) Retirement Plan (Retirement Plan) was established by the University and approved by the Board of Trustees. Permanent, full-time employees become eligible to participate in a defined contribution plan upon completion of one year's service and attainment of age 21. Eligible employees not contributing to the Retirement Plan are entitled to a 7.5% of base salary contribution on their behalf by the University. The University also matches up to an additional 2.5% of employee contributions. The Retirement Plan requires three years of continuous service for employees to vest in employer contributions.

The Association recorded expenses related to the defined contribution plan of approximately \$2.0 million and \$1.8 million and had no forfeitures during the years ended June 30, 2017 and 2016, respectively. As of June 30, 2017 and 2016, the Association had no outstanding liability related to the Retirement Plan.

12. Postemployment Healthcare Benefits

a. Plan Description

Association and University personnel are eligible for a postemployment healthcare benefits as described in The University of Louisville Group Health Plan (Plan), administered by the University. To be eligible for the Plan, a retired employee must be the earlier of the attainment of age 60 with seven years of service in eligible faculty or staff status, or the date that the sum of the employee's age and years of regular service of not less than 80% full-time equivalent at the University equals or exceeds 75. The Plan is a single-employer plan and the University's Board of Trustees determines the eligibility requirements related to the Plan. The Plan does not issue stand-alone financial reports and is not included in the report of any entity.

b. Funding Policy

The Plan is funded on a pay-as-you-go basis. The contribution requirements of the contributing members are determined by the University's management on an annual basis. During the years ended June 30, 2017 and 2016, the University contributed approximately \$1.3 million and \$1.9 million, approximately 43% and 66% of total premiums, respectively. Retired Plan members under age 65 receiving benefits contributed approximately \$1.7 million and \$1.0 million, approximately 57% and 39% of total premiums for the years ended June 30, 2017 and 2016, respectively, through their required monthly contributions according to the schedules below:

| 2017 | | | | | |
|---------------------|------------|-------------------------------|------------|-----------------|----------------|
| | PPO | Cardinal Care Plan | EPO | PCA High | PCA Low |
| Employee | \$ 335 | N/A | \$ 353 | \$ 281 | \$ 248 |
| Employee and Spouse | \$ 811 | N/A | \$ 851 | \$ 692 | \$ 555 |

| 2016 | | | | | |
|---------------------|------------|-------------------------------|------------|-----------------|----------------|
| | PPO | Cardinal Care Plan | EPO | PCA High | PCA Low |
| Employee | \$ 335 | \$ 447 | \$ 353 | \$ 281 | \$ 248 |
| Employee and Spouse | \$ 811 | \$ 871 | \$ 851 | \$ 692 | \$ 555 |

Medicare-eligible retirees receive a monthly benefit of \$108 per individual covered. For the years ended June 30, 2017 and 2016, the University contributed \$1.0 million and \$1.6 million for Medicare-eligible retirees, respectively.

c. Annual Other Postemployment Benefit (OPEB) Cost and Net OPEB Obligation

The University's annual other postemployment benefit (OPEB) cost (expense) is calculated based on the annual required contribution of the employer (ARC), an amount actuarially determined in accordance with the parameters of GASB Statement No. 45 – *Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions* (GASB Statement No. 45). The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize any unfunded actuarial accrued liabilities (UAAL) over a period not to exceed thirty years.

The following table shows the components of the University's annual OPEB cost for the year, the amount actually contributed to the plan, and changes in the University's net OPEB obligation (in thousands):

| | | |
|---|------------------|------------------|
| | 2017 | 2016 |
| Normal cost | \$ 5,423 | \$ 5,061 |
| AAL amortization | 5,673 | 5,252 |
| Annual required contribution (ARC) | 11,096 | 10,313 |
| Interest on above | 1,497 | 1,258 |
| Adjustment to ARC | (2,246) | (1,825) |
| OPEB liability loss (gain) | 311 | (3,566) |
| Annual OPEB cost (AOC) | 10,658 | 6,180 |
| Contributions made | (3,007) | (2,437) |
| Increase in net OPEB obligation | 7,651 | 3,743 |
| Net OPEB obligation - beginning of year | 40,742 | 36,999 |
| Net OPEB obligation - end of year | <u>\$ 48,393</u> | <u>\$ 40,742</u> |

The University's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation were as follows (in thousands):

| <u>Fiscal Year</u> <u>Ended June 30,</u> | <u>Annual</u> <u>OPEB Cost</u> | <u>Percentage of</u> <u>Annual OPEB</u> <u>Cost Contributed</u> | <u>Net OPEB</u> <u>Obligation</u> |
|---|-----------------------------------|---|--------------------------------------|
| 2017 | \$ 10,658 | 28% | \$ 48,393 |
| 2016 | 6,180 | 39% | 40,742 |
| 2015 | 9,125 | 35% | 36,999 |
| 2014 | 6,817 | 45% | 31,069 |

The University allocates a portion of the AOC, and the corresponding OPEB obligation, to its affiliated corporations, including the Association. For the years ended June 30, 2017 and 2016, the Association's portion of the AOC was \$0.5 million and \$0.3 million, respectively. As of June 30, 2017 and 2016, the Association's net OPEB obligation was \$1.8 million and \$1.5 million, respectively, of which \$1.6 million and \$1.3 million, respectively, was recorded in other long-term liabilities and \$.2 million was recorded in accounts payable and accrued liabilities.

d. Funded Status and Funding Progress

As of July 1, 2016, the most recent actuarial valuation date, the plan was 0% funded. The actuarial accrued liability for benefits was \$95.5 million and \$89.7 million and there were no assets, resulting in an unfunded actuarial accrued liability (UAAL) of \$95.5 million and \$89.7 million as of June 30, 2017 and 2016, respectively. The covered payroll (annual payroll of active employees covered by the plan) was \$499.0 million and \$478.2 million, and the ratio of the UAAL to the covered payroll was 19%, for the years ended June 30, 2017 and 2016, respectively.

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare cost trends. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future. The schedule of funding progress, presented as required supplementary information following the notes to the financial statements, presents information about whether the actuarial value of plan assets is increasing or decreasing relative to the actuarial accrued liabilities for benefits.

e. Actuarial Methods and Assumptions

Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employer and the plan members) and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce the effects of short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

In the July 1, 2016, actuarial valuation, the unit credit method actuarial cost method was used. The actuarial assumptions included a 3 percent investment rate of return (net of administrative expenses), which is based on the estimated return on the University's general assets, and an annual healthcare cost trend rate of 8.3 percent initially, reduced by decrements to an ultimate rate of 4.5 percent after 11 years. The gains or losses on the benefit obligation recognized during the fiscal

years ended June 30, 2017 and 2016 were due to updates made on expected future health claims and changes made to the retiree life insurance benefit. Expected claims have decreased based on a review of actual claims over the last three years as well as current COBRA rates. The UAAL is being amortized on a straight line basis over 30 years. The remaining amortization period at June 30, 2017 was 20 years.

13. Leases

a. Kentucky State Fair Board

The University has entered into a lease agreement with the Kentucky State Fair Board (KSFB) for use of an athletic building. The University's rights under this agreement have been assigned to the Association. The lease has an initial term of 26 years, ending June 30, 2023. Annual lease payments range from \$25,000 to \$66,550. Total lease expense for each of the years ended June 30, 2017 and 2016 amounted to approximately \$61,000.

b. Central Station, LLC

The Association has entered into a lease agreement with AAF-Louisville, LLC (d/b/a Central Station, LLC), a related party, for use of the Central Station Office Building. The lease has an initial term of 21 years, ending September 30, 2026. Annual lease payments started at approximately \$47,000, and are subject to increases based on increases in the CPI. Additional space was added, for a period of 10 years, ending December 31, 2024 with annual payments starting at approximately \$80,000, subject to increase each year. Total lease expenses during the years ended June 30, 2017 and 2016 amounted to approximately \$167,000 and \$180,000, respectively.

c. Louisville Arena Authority, Inc.

In July 2008, the Association entered into a lease agreement with the Arena Authority. The lease has an initial term of 36 years. Annual lease payments are equal to the greater of 10% of gross ticket sales or a minimum lease amount of \$10,000 per game for men's basketball games; the greater of 5% of gross ticket sales or a minimum of \$5,000 for any other Association sponsored event; and, as payment for private suites, 12% of net private suite revenue. Total lease expense during the years ended June 30, 2017 and 2016 amounted to approximately \$3.4 million and \$3.8 million, respectively. Additionally, the lease agreement provides for the Association to purchase parking spaces from the Arena Authority. Total parking expense during each of the years ended June 30, 2017 and 2016 amounted to approximately \$0.5 million each year.

Under the terms of the lease, the Association will receive payments from the Arena Authority as follows: (a) 50% of all payments received from third-party concessionaire and catering sales at all University-sponsored events or 25% of the gross proceeds of any Arena Authority owned concessions or catering sales; (b) 50% of all rental/commission payments received in connection with the gift shop and its operations, and 50% of any additional merchandise revenue received from any source other than the gift shop; (c) 50% of all revenue received from the sale of inventory of the permanent signage inside and outside the Arena structure, excluding any signage that is part of the 10% of permanent signage reserved for the Association; (d) 33.3% of all revenue from the sale of inventory on all video boards outside the Arena structure, excluding any video board inventory that is part of the Association's signage. Total lease revenue during the years ended June 30, 2017 and 2016 amounted to approximately \$1.4 million and \$2.5 million, respectively.

Subsequent to June 30, 2017 the Association completed renegotiating a new lease agreement with the Arena Authority. See Note 16 - Subsequent Events.

d. Future Minimum Lease Payments

Future minimum lease payments are as follows (in thousands), subject to change with the new lease:

| <u>For the years ending June 30,</u> | <u>Lease Payment Due</u> |
|--------------------------------------|------------------------------|
| 2018 | \$ 513 |
| 2019 | 521 |
| 2020 | 523 |
| 2021 | 524 |
| 2022 | 526 |
| 2023 - 2027 | 2,086 |
| 2028 - 2032 | 1,425 |
| 2033 - 2037 | 1,425 |
| 2038 - 2042 | 1,425 |
| 2043 - 2047 | 570 |
| Future minimum lease payments | <u>\$ 9,538</u> |

14. Commitments and Contingencies

a. Commitments

At June 30, 2017 and 2016, the Association had approximately \$1.5 million and \$5.2 million, respectively, in encumbrances for future expenditures, the decrease related mainly to timing of certain construction project progress payments.

b. Litigation

The Association has been named as defendant in several lawsuits. It is the opinion of management and its legal counsel, based in part on the doctrine of sovereign immunity, commercial insurance coverages and other statutory provisions, that the ultimate outcome of litigation will not have a material effect on the future operations or financial position of the Association beyond the amounts already provided.

c. Investigation

On June 15, 2017, the National Collegiate Athletic Association (NCAA) Committee on Infractions imposed penalties on the University of Louisville after the committee found UofL responsible for violations of NCAA legislation.

The penalties imposed by the NCAA Committee on Infractions that could have a monetary impact on the Association are the following:

- i) Four years of probation;
- ii) A vacation of basketball records in which student-athletes competed while ineligible from December 2010 and July 2014;
- iii) Men's basketball scholarship reductions and recruiting restrictions;
- iv) A fine of \$5,000, plus the university must return money received through conference revenue sharing for its appearances in the 2012 to 2015 NCAA Division I Men's Basketball Championships.

The complete report and additional information, including the imposed penalties, may be found online at this link: <http://uofl.me/2utS4LB>

The Association and University have filed an appeal against the financial penalties and the vacation of records penalty to the NCAA Division I Infractions Appeals Committee. That appeal is currently pending. The Association has not recorded a liability for any potential financial penalties due to inability to estimate the penalty during the appeal process.

15. Recent Accounting Pronouncements

As of June 30, 2017, the following GASB statements were implemented which did not have a financial or disclosure impact on the financial statements.

GASB Statement No. 74, *Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans*. This statement improves the usefulness of information about post-employment benefits other than pensions and is applicable to plans that are administered through trusts.

GASB Statement No. 77, *Tax Abatement Disclosures*. This statement requires governments to provide additional disclosures about tax abatement agreements.

GASB Statement No. 78, *Pensions Provided through Certain Multiple-Employer Defined Benefit Pension plans*. This statement addresses a practice issue regarding the scope and applicability of GASB Statement 68, *Accounting and Reporting for Pensions*, to certain multiple- employer defined benefit pension plans.

GASB Statement No. 80, *Blending Requirements for Certain Component Units-an amendment of GASB Statement No. 14*. This statement amends the blending requirement for certain component units incorporated as a not-for-profit corporation which the primary government is the some corporate member.

GASB Statement No. 82, *Pension Issues – An Amendment of GASB Statements No. 67, No. 68 and No. 73*. This statement addresses certain issues that had been raised regarding the presentation of payroll-related measures in required supplementary information, the selection of assumptions and the classification of payments made by employers.

As of June 30, 2017, the GASB has issued the following statements that could be applicable to the University.

GASB Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions*. The University has not yet adopted this standard and is evaluating the impact it may have on its financial statements.

GASB Statement No. 81, *Irrevocable Split-Interest Agreements*. The University has not yet adopted this standard and is evaluating the impact it may have on its financial statements.

GASB Statement No. 83, *Certain Asset Retirement Obligations*. The University has not yet adopted this standard and is evaluating the impact it may have on its financial statements.

GASB Statement No. 84, *Fiduciary Activities*. The University has not yet adopted this standard and is evaluating the impact it may have on its financial statements.

GASB Statement No. 85, *Omnibus 2017*. The University has not yet adopted this standard and is evaluating the impact it may have on its financial statements.

GASB Statement No. 86, *Certain Debt Extinguishment Issues*. The University has not yet adopted this standard and is evaluating the impact it may have on its financial statements.

GASB Statement No. 87, *Leases*. The University has not yet adopted this standard and is evaluating the impact it may have on its financial statements

16. Subsequent Events

- a. In July 2017 the Association entered into negotiations for Amendments to the Lease Agreement with the Arena Authority, including an additional annual payment of \$2.4 million, with no change to the original lease period.
- b. On July 20, 2017 the Association executed an Agreement with Christ Church Cathedral for a ground lease of Churchill Park athletic fields for an initial term of fifty years. Annual payments of \$50 thousand per year begin on July 31, 2018 for the first ten years.
- c. On September 26, 2017, the University was informed of a federal investigation into the actions of certain University employees and their recruiting practices related to the men's basketball program. No allegations have been made directly against the University at this time. The outcome of the investigation, and any potential impact on the financial position of the University cannot be estimated at the time of issuance of the audited financial statements.

Subsequent to June 30, 2017, the University terminated the employment contracts of certain individuals employed within the men's basketball program. While the University believes their actions are allowed under the terms of the contracts, as of the date that these financial statements were issued, the University cannot estimate a liability, if any, in relation to these terminations.

REQUIRED SUPPLEMENTARY INFORMATION
Schedule of Funding Progress by the University
For Other Postemployment Benefits
(in thousands)
Unaudited

| Actuarial Value Date | Actuarial Value of Assets (a) | Actuarial Accrued Liability (AAL) (b) | Unfunded AAL (UAAL) (b - a) | Funded Ratio (a/b) | Covered Payroll (c) | UAAL as a Percentage of Covered Payroll ((b-a) / c) |
|---------------------------------|--|--|--|-----------------------------------|------------------------------------|--|
| 7/1/2016 | \$ - | 95,461 | 95,461 | 0% | 498,962 | 19% |
| 7/1/2015 | - | 89,683 | 89,683 | 0% | 478,201 | 19% |
| 7/1/2014 | - | 89,098 | 89,098 | 0% | 459,588 | 19% |