



CFO Update to Faculty Senate

THE PAST

**Accrual Based Financial Statement Results
Through March 31, 2020**

Summary of Revenues, Expenses, and Changes in Net Position

Quarter Ended March 31, 2020 and 2019

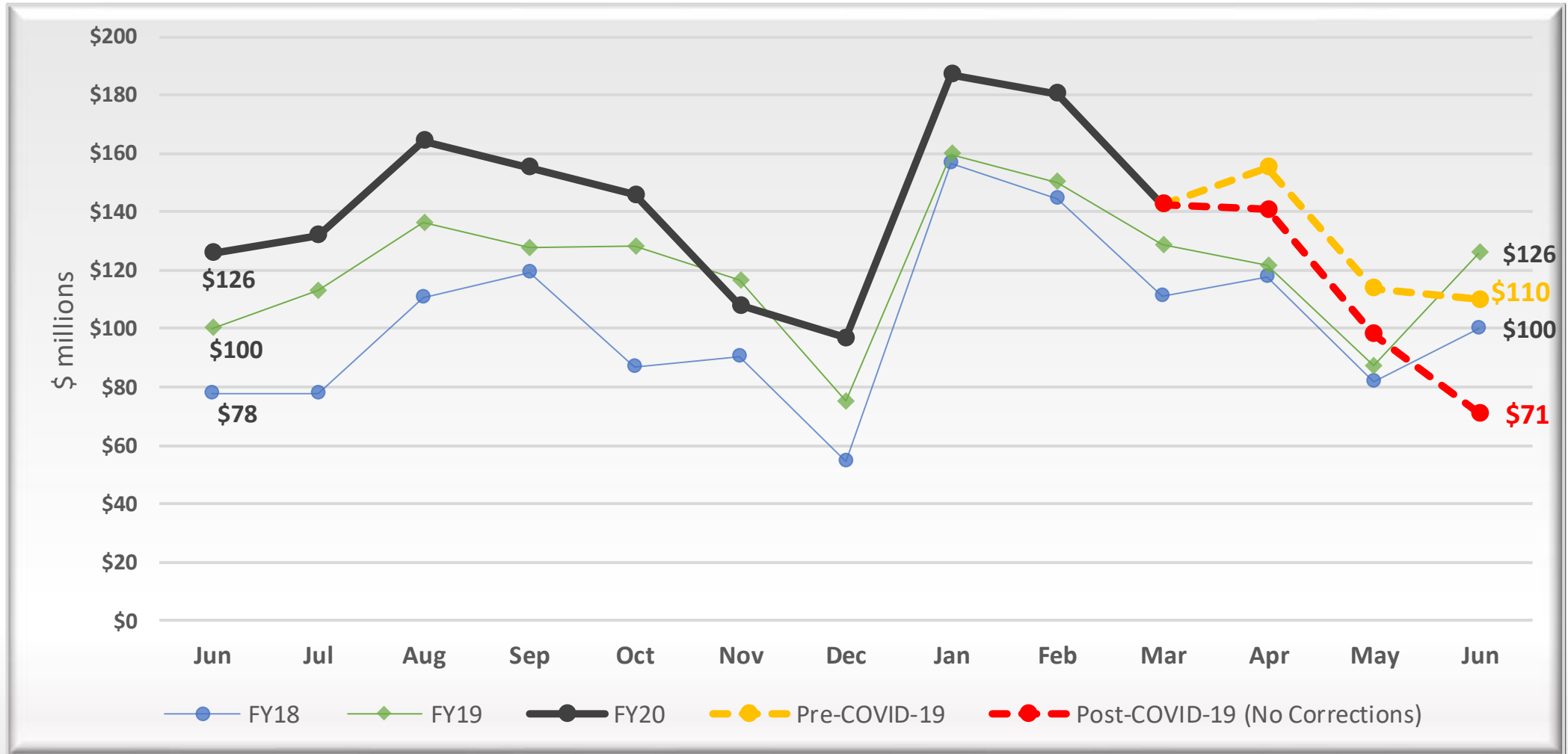
	3/31/20	3/31/19	\$ Diff	% Diff
REVENUES				
Student tuition and fees, net	\$ 186,009	\$ 183,137	\$ 2,872	1.6%
State appropriations	102,956	103,260	(304)	(0.3%)
Clinical services and practice plans	221,412	198,651	22,761	11.5%
Grants and contracts	121,953	111,169	10,784	9.7%
Intercollegiate athletics	60,467	64,883	(4,416)	(6.8%)
Affiliate contributions, net	39,297	43,203	(3,906)	(9.0%)
Value of Capital/Building Assets Received	143,984	25,405	118,579	466.8%
Other revenues	88,581	86,466	2,115	2.4%
Total Revenues	964,659	816,174	148,485	18.2%
EXPENSES				
Salary & wages	418,166	430,527	(12,360)	(2.9%)
Employee benefits	107,589	106,901	687	0.6%
Utilities	14,124	12,707	1,418	11.2%
Travel	15,001	14,706	295	2.0%
Scholarships and fellowships	34,073	33,159	914	2.8%
Supplies & services	174,621	160,143	14,479	9.0%
Depreciation	39,423	35,750	3,673	10.3%
Interest on capital asset-related debt	7,857	7,959	(102)	(1.3%)
Total operating expenses	810,855	801,852	9,003	1.1%
Increase (Decrease) in Net Position	\$ 153,804	\$ 14,322	\$ 139,482	973.9%
Less: Value of Capital/Building Assets Received	(143,984)	(25,405)		
Non-Capital incr/(decr) in Net Position	\$ 9,820	\$ (11,083)	\$ 20,903	188.6%

THE PRESENT:

Risk Through June 30

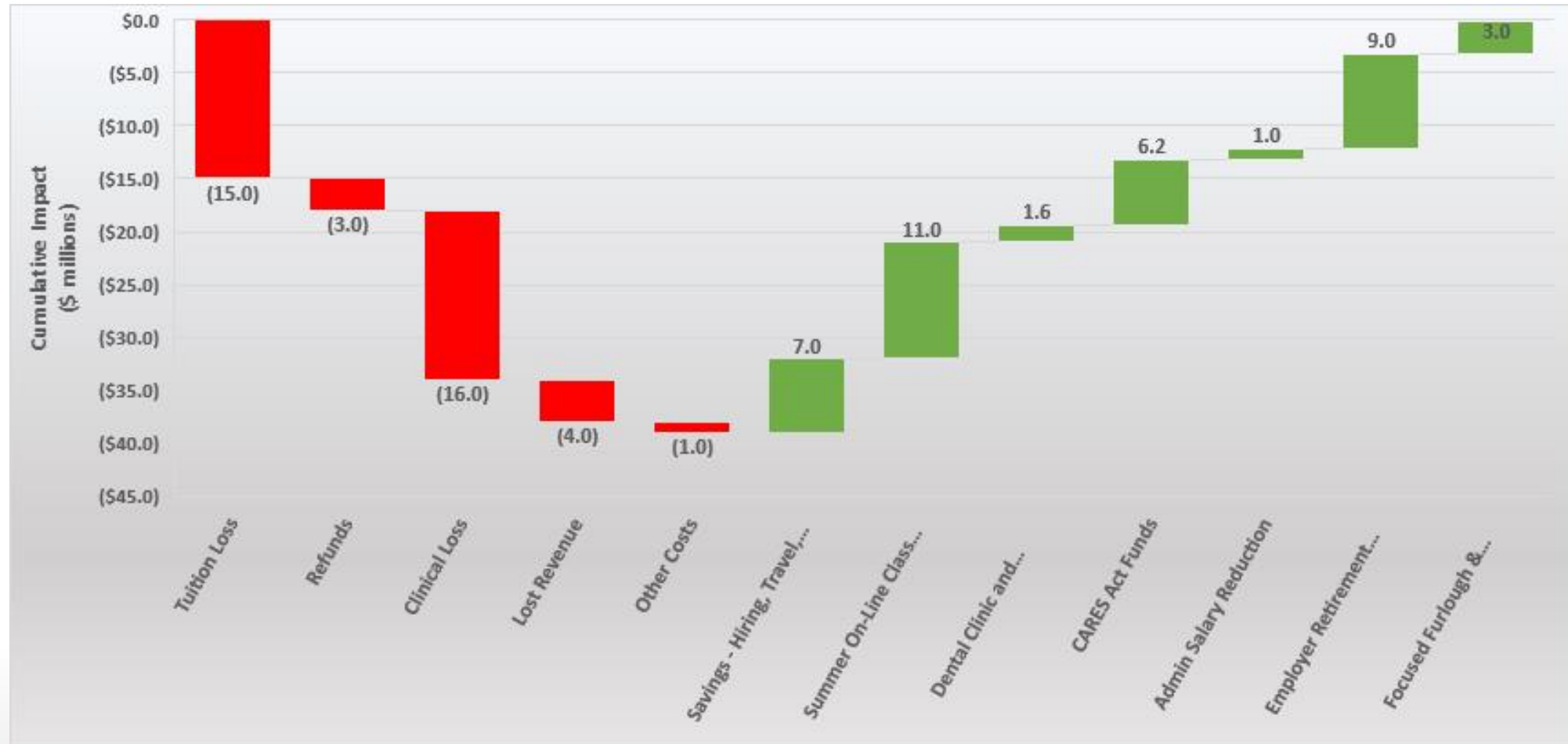
COVID-19 Projected Impact on Liquid Cash

Through June 30, 2020



COVID-19 Risk and Remediation Plan

Through June 30, 2020



THE FUTURE:

FY 2021 and Beyond Budget Process

What's Next? Building a FY 2021 Budget Amid Uncertainty

- **Potential financial impacts caused by COVID-19**
 - Revenue losses
 - Enrollment (tuition & fees)
 - Foundation support (endowment allocation)
 - State support (1% for FY 20 already)
 - Events and other
 - Expense increases
- **Other fixed cost and obligated expense increases**
 - Increasing operational costs (e.g., utilities)
 - Full-year of COLA increase
 - Rising health insurance costs

Constant Stress Testing of the Budget

- **Leadership regularly meets to evaluate financial condition and outlook of the university;**
 - Implementing actions to reduce expenses to maintain financial stability
 - Line of sight to housing, enrollment, clinical, grants, and other revenues
 - Providing Deans, VPs, and fiscal staff with regular financial updates and guidance
- **Daily monitoring of cash position and weekly monitoring of AR, AP, procurement card, & investment income;**
- **Provost and CFO met with every Belknap Campus academic dean to review projected revenues and expenses through June 30; discussed short- and medium-term (through summer) financial impacts due to COVID-19. HSC campus engaged in similar process through HSC CFO and Budget Committee- direct link to University CFO;**
- **Monitoring state and federal economic reports and legislative actions**
- **Based on best-available enrollment, federal aid, and projected COVID-19 financial impacts, update budget and cash flow assumptions in May and present to the Finance Committee.**

