

Today's Objectives

Share draft FY 2020 budget (all funds)

Confirm assumptions and recommendations

Prepare formal budget for approval in June

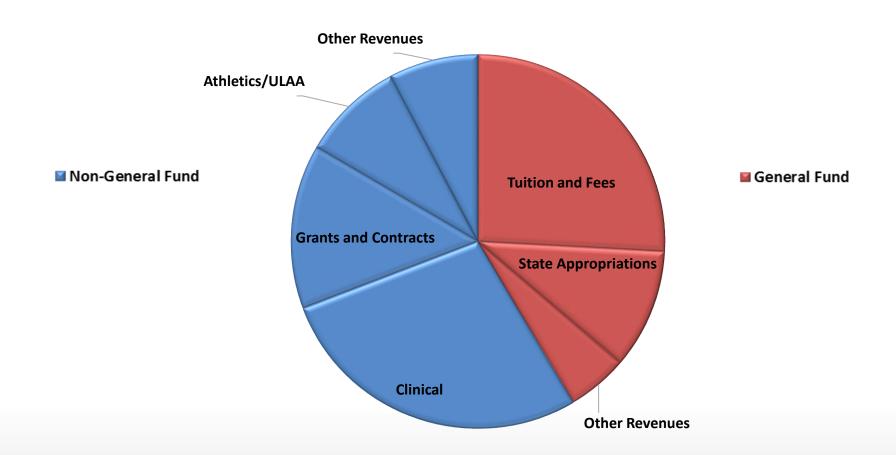
FY 2020 Budget Objectives

- Provide stable and predictable financial base to operate from
- Serve as bridge to upcoming Strategic Plan outcomes and decisions

 Fund only inflationary and critical needs until Strategic Plan completion

Preliminary FY 2020 Budget

What Are We Budgeting?



^{*} Other revenues include UMC support, gifts, endowments, auxiliaries



Expense-Based Changes for FY 2020

| Total: \$23.8 million | (in millions) |
|--|---------------|
| Inflationary Items Utilities; employer health insurance; bi-weekly pay | \$2.2 |
| Acadomic Unit Commitments Describerate and Unit Online Counting Increases | \$5.8 |
| Academic Unit Commitments Deans' Commitments and Unit Online Spending Increases | φ ე. 0 |
| Employee Salary Increase 2% effective on January 1, 2020 | \$2.6 |
| Limployee Galary Increase 2% ellective on January 1, 2020 | ΨΖιΟ |
| Compliance and Infrastructure IT support, library materials, risk management, Institutional Research | \$2.0 |
| The first of the control of the cont | Ψ-1-0 |
| Student Aid and Enrollment Additional institutional aid and Enrollment Management support | \$1.3 |
| | |
| FY 2020 Impact of Prior Year Expenses Funded by One Time Sources Originally \$20 million; addressed via expenditure control & revenues | \$8.9 |
| | |

Mandatory Fees Student Activity: \$176k; Student Services: \$400k; Student Activities Center: \$400k



\$1.0

Sources to Meet Expense Changes

(in millions)

- New state performance funding: \$ 0.5
- Internal savings & revenue: \$ 8.4
- New unrestricted gifts: \$ 5.7
- Tuition and mandatory fee increases: \$ 9.2
 - **Total \$23.8**

Tuition and Fee Related Assumptions

General Tuition and Fee Change Recommendations

- Recommended rate changes from Tuition Task Force appointed by Provost
 - Membership included students, faculty, staff, and administrators
 - Approved 2.5% general tuition increase for all degree types, less mandatory fees

| | Resi | dent | Non-re | sident |
|---------------|---------------|---------------|---------------|---------------|
| | Proposed Rate | Annual Change | Proposed Rate | Annual Change |
| Undergraduate | 2.4%* | \$272 | 2.5% | \$676 |
| Graduate | 2.5% | \$316 | 2.5% | \$660 |
| Law | 2.5% | \$546 | 2.5% | \$1,020 |
| Dentistry | 2.5% | \$840 | 2.5% | \$1,754 |
| Medicine | 2.5% | \$994 | 2.5% | \$1,510 |

Online Tuition Rate Changes

- Lower online rate to align with face-to-face per credit hour = \$489
- Assess new \$50 per credit hour fee = \$539
- No increase in online rates for 4 years
- Proposed increase is 8.5% for undergraduate students (net increase of \$42 per credit hour)
- Proposed increase is 7.0% for graduate students



FY 2019 Undergraduate Cost of Attendance

(ranked by resident cost)

| Kentucky Schools | Resident | Non-Resident |
|--------------------------|----------|--------------|
| University of Kentucky | \$30,100 | \$47,500 |
| Eastern Kentucky | 23,324 | 34,102 |
| University of Louisville | 21,914 | 37,536 |
| Western Kentucky | 19,589 | 35,483 |
| Kentucky State | 19,167 | 30,621 |
| Northern Kentucky | 18,932 | 28,580 |
| Murray State | 17,784 | 33,240 |
| Morehead State | 17,650 | 22,126 |

Sources: Individual institution websites; March 2019

Undergraduate Tuition & Fee Comparisons Proposed FY 2020 Rates

| | 2019-2020 | | 201 | 2018-19 | | 2019-2020 Change | |
|--------------------------|-----------|--------------|----------|--------------|----------|------------------|--|
| Institution | Resident | Non-Resident | Resident | Non-Resident | Resident | Non-Resident | |
| University of Kentucky | \$12,538 | \$30,902 | \$12,244 | \$29,098 | 2.4% | 6.2% | |
| University of Louisville | 11,732 | 27,758 | 11,460 | 27,082 | 2.4% | 2.5% | |
| Western Kentucky | 10,803 | 26,496 | 10,602 | 26,496 | 1.9% | 0.0% | |
| Northern Kentucky | 10,293 | 20,270 | 10,032 | 19,680 | 2.6% | 3.0% | |
| Eastern Kentucky | 9,822 | 19,893 | 9,536 | 19,314 | 3.0% | 3.0% | |
| Murray State | 9,347 | 24,957 | 9,084 | 24,540 | 2.9% | 1.7% | |
| Morehead State | pen | ding | 9,070 | 13,546 | pend | ding | |
| Kentucky State | pen | ding | 8,184 | 19,638 | pend | ding | |

Distribution of Proposed General Tuition and Fee Increase

• 4 components:

| | Resident (annual) | Non-resident (annual) |
|---------------------------|-------------------|-----------------------|
| Student Activity Fee | \$8 | \$8 |
| Student Services Fee | \$20 | \$20 |
| Student Activities Center | \$20 | \$20 |
| General Support | \$224 to \$946 | \$628 to \$1,462 |
| Total Change: | \$272 to \$994 | \$676 to \$1,510 |

Comparison of UL Proposed Online Tuition Rates to Current Year at Other Institutions

| | | Undergraduate | | Grad | uate |
|------------------|-------------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| Category | Institution | Resident | Non- Resident | Resident | Non- Resident |
| | | Total Tuition & Fees | Total Tuition & Fees | Total Tuition & Fees | Total Tuition & Fees |
| | Eastern Kentucky University | 432 | 432 | 638 | 638 |
| | Morehead State University | 394 | 581 | 599 | 599 |
| Pub | Murray State University | 454 | 454 | 644 | 644 |
| Kentucky Publics | Kentucky State University | 400 | 400 | 500 | 500 |
| ıtno | Northern Kentucky University | 437 | 437 | 653 | 653 |
| Ken | Western Kentucky University | 530 | 530 | 707 | 707 |
| | University of Kentucky | 500 | 500 | 746 | 746 |
| | SUNY at Buffalo | 421 | 407 | 579 | 625 |
| | Temple University | 644 | 644 | 1,075 | 1,075 |
| S | University of Alabama at Birmingham | 441 | 441 | 534 | 534 |
| Benchmarks | University of California - Irvine | 360 | 897 | 648 | 1,068 |
| chm | University of Cincinnati | 459 | 474 | 738 | 761 |
| Sen | University of Iowa | 345 | 345 | 564 | 564 |
| | University of New Mexico | 446 | 446 | 475 | 475 |
| | University of Pittsburgh (ACC) | 962 | 962 | 937 | 937 |
| | University of South Florida | 241 | 605 | 545 | 567 |
| | University of Louisville | 539 | 539 | 764 | 764 |

Other Proposed Fee Changes

| | Fee Description | Current | Proposed | # of Students Affected | Estimated Revenue Change |
|-----|-----------------------------------|--------------------------------|--------------------------------------|------------------------------|--------------------------------|
| Art | s and Sciences | | | | |
| 1 | Film Production | \$0 | \$90/semester | 144-146 | \$26,000 |
| 2 | Chemistry Lab | \$30; \$45; \$60 per course | \$70; \$45; \$80; \$60 per course | 1,756 | \$33,000 to \$34,000 |
| 3 | Anthropology Lithic Technology | \$0 | \$25 per course | 14 | \$700 |
| Mu | sic | | | | |
| 4 | Recital fee | \$0 | \$35 per course | 44 | \$3,100 |
| Spe | ed School | | | | |
| 5 | Microfabrication | \$0/\$100 per course | \$250 per course | 28 | \$10,000 |

Other Proposed Fee Changes

| | Fee Description | Current | Proposed | # of Students Affected | Estimated Revenue Change |
|-----|-------------------------------|-------------------------------|---------------------------------|------------------------------|--------------------------------|
| Col | lege of Busines | S | | | |
| 6 | Franchise Mgt Certificate | \$714 per credit hour | \$550; \$750 per credit hour | New | New |
| 7 | Master of Accountancy | \$21,000 program cost | \$25,000 program cost | New | New |
| Col | lege of Education | on and Hum | nan Developm | ent | |
| 8 | Teacher Preparation | \$714/\$681 per credit hr. | -25% per credit hour | 359 | - \$541,000 |
| 9 | Counseling and Human Develop. | \$0 | \$100; \$50 per course | 87 | \$7,500 |
| Sch | ool of Dentistr | У | | | |
| 10 | Instrument Fee | \$650/\$7,000 per year | \$700/\$7,500 per year | 540 | \$486,000 |
| | | | | | UNIVERSITY OF |

Other Proposed Fee Changes

| | Fee Description | Current | Proposed | # of Students Affected | Estimated Revenue Change |
|-----|----------------------|--------------------------|-------------------------|------------------------------|--------------------------------|
| Sch | ool of Medicine | 2 | | | |
| 11 | Disability insurance | \$46 per year | \$55 per year | 648 | \$11,700 |
| 12 | Drug screen fee | \$0 | \$49 per year | 162 | \$15,700 |
| Sch | ool of Nursing | | | | |
| 13 | RN to BSN | \$497 per credit hour | -25% per credit hour | 34 | Undetermined |
| Ηοι | ısing | | | | |
| 14 | Residency halls | Various | Various | 1,417 | \$200,000 |

Proposed Housing Rate Examples

(see Housing Rate Schedule for details)

- 62% of all beds will pay less in FY 2020
- Weighted average change for all beds = 2.9%

- Traditional: 0.2% decrease per semester (\$12 annual)
- Apartment: 1.35 to 7.25% increase per semester (\$86 \$490 annual)
- **Suite:** 8.8 to 11.4% increase per semester (\$644 to \$818 annual)

Other Fee Changes:

| | Fee Description | Current | Proposed | # of Students Affected | Estimated Revenue Change |
|---------|----------------------------|----------------------|----------------------|------------------------------|--------------------------------|
| Stu | dent Affairs (man | datory fees) | | | |
| 15 | Student Activities | \$12 per semester | \$16 per semester | 22,000 | \$176,000 |
| 16 | Student Services | \$75 per semester | \$85 per semester | 22,000 | \$400,000 |
| 17 | Student Activity Center | \$15 per semester | \$25 per semester | 22,000 | \$400,000 |
| Parking | | | | | |
| 18 | Parking permits | Various | Various | Various + Employees | \$140,000 |

Permit Pricing Recommendation

| Permit Type | Quantity | 2019-20 (1 | Proposed) | 2018-19 | (Current) |
|----------------------|----------|------------|-------------|---------|-------------|
| Commuter | 3,586 | \$100 | \$358,600 | \$100 | \$358,600 |
| Grad Student | 1,216 | \$205 | \$249,280 | \$199 | \$241,984 |
| Resident Student | 2,228 | \$199 | \$443,372 | \$169 | \$376,532 |
| Employee | 1,383 | \$305 | \$421,815 | \$296 | \$409,368 |
| 620 Garage | 1,786 | \$398 | \$710,828 | \$386 | \$689,396 |
| Chestnut/JHHS Garage | 818 | \$500 | \$409,000 | \$485 | \$396,730 |
| Reserved | 1,209 | \$747 | \$903,123 | \$725 | \$876,525 |
| Total | 12,226 | | \$3,496,018 | | \$3,349,135 |
| Difference | | | \$146,883 | | \$0 |

Average annual increase \$17 for students and \$14 for employees

Foundation Related Changes

Impact to University

Foundation Endowment Spend Policy Changes

- Market value decrease (financial market decline)
- Carry-over removed from spend determination
- Pro-ration eligibility changed from 80% to 90%
- Individualized fund spend calculation

Overall Decrease of \$6.0 Million:

| Fiscal Year 2019 | | Fiscal Year 2020 | |
|---|-------|---|-------|
| Approved Endowment Spend | | Approved Endowment Spend | |
| Endowment Programs | 25.7M | Endowment Programs | 19.7M |
| Advancement | 6M | Advancement | 6M |
| President's Office | - | President's Office | - |
| ULF Operational Funding | 1.7M_ | ULF Operational Funding | 1.7M_ |
| Total Endowment Spend Allocation | 33.4M | Total Endowment Spend Allocation | 27.4M |

Impact to Foundation Spend by Purpose

(numbers reflected in millions)

| | Endowment Spend Policy | | | Balances at 3/31/19 | | | |
|-----------------------|-------------------------------|-------|------------|---------------------|-------|-------|--|
| | | | | Endow. | | | |
| Purpose | FY 20 | FY 19 | Difference | Spend | Gifts | Total | |
| Student Financial Aid | 3.57 | 5.85 | (2.28) | 4.78 | 2.47 | 7.25 | |
| Academic Support | 4.34 | 5.86 | (1.52) | 7.29 | 10.71 | 18.01 | |
| Instruction | 2.09 | 3.19 | (1.10) | 6.05 | 2.61 | 8.66 | |
| Institutional Support | 1.20 | 1.66 | (0.47) | 1.37 | 5.72 | 7.08 | |
| Research | 7.50 | 7.94 | (0.45) | 8.79 | 15.93 | 24.73 | |
| Public Service | 0.16 | 0.24 | (0.08) | 0.40 | 6.48 | 6.88 | |
| Other | 0.86 | 0.98 | (0.12) | 0.13 | 4.40 | 4.53 | |
| Grand Total | 19.71 | 25.72 | (6.01) | 28.81 | 48.32 | 77.14 | |

FY 2020 Proposed Budget

FY 2020 Proposed Operating Budget

(Non-accrual)

| | | FY 2020 Budget | | | | | |
|----------------------------|------------------|---------------------------|-------------|------------|------------|---------------|--|
| | General Funds | UL Research Foundation | Athletics | Foundation | Other | All Funds | |
| Revenues | | | | | | | |
| Tuition and Fees | 327,256,882 | | | | | 327,256,882 | |
| Clinical | | 306,503,247 | | | | 306,503,247 | |
| Sponsored Agreements | | 129,500,000 | | | | 129,500,000 | |
| State Funds | 126,633,700 | | | | | 126,633,700 | |
| Pass-through Financial Aid | | 43,400,000 | | | | 43,400,000 | |
| Transfers | 20,645,768 | | | | | 20,645,768 | |
| Auxiliaries | 12,528,885 | | | | | 12,528,885 | |
| Hospital Affiliation | 9,237,209 | 30,301,404 | | | | 39,538,613 | |
| Other Revenue | 15,102,305 | | 117,714,000 | 54,033,475 | 41,692,211 | 228,541,991 | |
| Total Revenues | 511,404,749 | 509,704,651 | 117,714,000 | 54,033,475 | 41,692,211 | 1,234,549,086 | |
| Expenditures | | | | | | | |
| Salary | 259,855,400 | 237,375,118 | 39,576,000 | 21,637,368 | 12,253,608 | 570,697,494 | |
| Fringe Benefits | 71,227,488 | 54,349,897 | 7,346,000 | 5,726,831 | 3,048,828 | 141,699,044 | |
| Operating | 74,434,714 | 173,644,535 | 50,541,000 | 17,059,165 | 25,220,514 | 340,899,928 | |
| Scholarships | 64,149,803 | 44,273,593 | 16,168,000 | 9,603,511 | 1,168,201 | 135,363,108 | |
| Debt Service | 21,537,698 | 0 | 3,283,000 | 0 | 0 | 24,820,698 | |
| Utilities | 20,199,646 | 61,508 | 800,000 | 6,600 | 1,060 | 21,068,814 | |
| Total Expenditures | 511,404,749 | 509,704,651 | 117,714,000 | 54,033,475 | 41,692,211 | 1,234,549,086 | |
| Surplus/(Deficit) | 0 | 0 | 0 | 0 | 0 | 0 | |

Multi-year Budget Outlook

Multi-Year Operating Budget Plan

(Non-accrual)

| | FY 2019 | FY 2020 | FY 2021 | FY 2022 |
|-------------------------------------|----------------------|--------------------|---------------|---------------|
| | Year-end Estimate | Proposed Budget | Budget Plan | Budget Plan |
| Revenues | | | | |
| Tuition and Fees (adj. for > FY 20) | 313,168,647 | 327,256,882 | 335,436,882 | 343,816,882 |
| Clinical | 301,800,000 | 306,503,247 | 306,503,247 | 306,503,247 |
| Sponsored Agreements | 129,500,000 | 129,500,000 | 129,500,000 | 129,500,000 |
| State Funds | 127,065,525 | 126,633,700 | 126,633,700 | 126,633,700 |
| Pass-through Financial Aid | 45,100,000 | 43,400,000 | 43,400,000 | 43,400,000 |
| Transfers | 22,817,000 | 20,645,768 | 20,645,768 | 20,645,768 |
| Auxiliaries | 12,000,000 | 12,528,885 | 12,528,885 | 12,528,885 |
| Hospital Affiliation | 30,000,000 | 39,538,613 | 39,538,613 | 39,538,613 |
| Other Revenue | 232,600,000 | 228,541,991 | 228,541,991 | 228,541,991 |
| Total Revenues | 1,214,051,172 | 1,234,549,086 | 1,242,729,086 | 1,251,109,086 |
| | | | | |
| Expenditures | | | | |
| Salary (adj. for > FY 20) | 565,400,000 | 570,697,494 | 576,257,494 | 587,547,494 |
| Fringe Benefits (adj. for > FY 20) | 140,100,000 | 141,699,044 | 147,919,044 | 152,289,044 |
| Operating | 331,500,000 | 340,899,928 | 334,909,928 | 326,739,928 |
| Scholarships (adj. for > FY 20) | 132,700,000 | 135,363,108 | 136,963,108 | 136,993,108 |
| Debt Service | 23,244,714 | 24,820,698 | 24,820,698 | 24,820,698 |
| Utilities (adj. for > FY 20) | 20,600,000 | 21,068,814 | 21,668,814 | 22,298,814 |
| Total Expenditures | 1,213,544,714 | 1,234,549,086 | 1,242,539,086 | 1,250,689,086 |
| | | | | |
| Surplus/(Deficit) | 506,458 | 0 | 190,000 | 420,000 |

Next Steps

Finalize FY 2020 budget for approval

Efforts to achieve enrollment targets

Ensure colleges utilize Foundation carryover and gifts

