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Faculty Senate
University of Louisville
Louisville, KY 40292

Re: Letter of Support for an undergraduate certificate in sales

Dear colleagues,

As Interim Dean of the College of Business in the University of Louisville, I fully support the creation of an undergraduate Certificate in Sales. If, during the first three years, costs exceed revenue, the dean's office will support the financial needs of this certificate to make it viable. If it is not financially viable after three years, we will discontinue the certificate.

Regards,



Jeff Guan