

Questions Employers Frequently Ask in an Interview

1. Why should I hire you?
2. What are your greatest strengths and weaknesses?
3. How would you describe yourself?
4. Tell me about yourself.
5. How would friends and professors who know you well describe you?
6. Give me an example of an important goal that you set in the past and tell me about your success in reaching it.
7. What motivates you?
8. What/How do you define success?
9. What do you know about our company?
10. In what ways do you think you can make a contribution to our company?
11. What influenced you to seek a position with this company?
12. How has your experience (coursework or work experience) prepared you for this position?
13. Why did you select University of Louisville? (Usually Asked)
14. Why did you choose your major field of study?
15. Which college subjects did you like best? Why? Which the Least? Why?
16. What is your GPA, and do you think it is a good indication of your academic achievement?
17. What is the most valuable lesson that you have learned in your life thus far?
18. What are your long and short-range career goals?
19. What do you see yourself doing five years from now?
20. What qualifications or qualities should a successful person in your career field possess?
21. In what kind of work environment are you most comfortable?
22. Have you encountered a major problem? How did you deal with it?
23. What two or three accomplishments have given you the most satisfaction? Why?
24. Describe your ideal job following graduation.
25. What two or three things are most important to you in a job?
26. What are you looking for in a company?
27. Do you have a geographical preference?
28. Are you willing to relocate?
29. How much business travel would you prefer?

Sample Behavioral Questions Employers May Ask

- Tell me about a time when you were in a leadership role. Who did you lead and what did you accomplish?
- Have you ever worked with someone that you did not get along with as part of a team? How did you handle that situation?
- Describe how you would handle a deadline project that is given to you at the last minute.
- Tell me about a time when you had to deal with a difficult person. What was the situation? What did you do?
- Tell me about a time when you feel you provided exceptional customer service.
- Give me an example of any major problem you faced and how you solved it.
- Tell me about a time when you failed to meet a deadline. What were the repercussions? What did you learn?

Sample Critical Thinking Questions Employers May Ask

- How many checking accounts do you think there are in the United States?
- A New England telephone company is thinking about entering the home security market. What is the potential market size and what would you do?
- How many barber shops are there in the United States?

Sample Questions to Ask Employers

1. What are the key responsibilities of this position?
2. What skills and qualities are you seeking in a candidate for this position?
3. How will my performance be evaluated?
4. What analytical and interpersonal skills are needed in this position?
5. Will I be working on a team or mostly by myself?
6. Does this organization have a mentor or coaching program?
7. What is a typical career path in the first five years?
8. How much travel does this job require?
9. Is there a structured career development process?
10. How would one transfer from one division and/or location to another? (Usually transfer to company's national headquarters)

Questions to Avoid Asking in the Interview

- Don't ask about salary or other benefits questions during the interview. (If they make you the offer, they will tell you at that time - and ask for an offer letter.)
- Pay attention and do **not** ask questions that have already been answered during the interview.
- Avoid asking questions that you should know through your research of the company. (ex. other locations, what they make or what services they provide)
- Don't ask personal questions of the interviewer.