

Example of Reciprocal Preference

Bidders	Ky Vendor	State 2	State 3	State 4
Step 1: Record the bids that were submitted.				
Line 1	\$19,250.00	\$18,949.76	\$18,000.00	\$18,750.00
Total Bid	\$19,250.00	\$18,949.76	\$18,000.00	\$18,750.00
<p>Step 2: Score all bidders for best value from bid tabulation. Best price divided by next best price multiplied by the number of points allotted for price. Repeat for all vendors for price. Repeat process for all vendors for delivery: best delivery time divided by next best delivery time multiplied by the amount of points allotted for delivery. Note: best value criteria and points is required to be communicated to offerors during the solicitation process.</p>				
Bid Price	\$19,250.00	\$18,949.76	\$18,000.00	\$18,750.00
BV price (90 points)	84.2	85.5	90	86.4
Delivery Days	14	10	12	14
Delivery (10 points)	7.1	10	8.3	7.1
Total BV score	91.3	95.5	98.3	93.5
Rank	# 4	# 2	# 1	# 3
Step 3: Determine state & preference.				
State	KY	State 2	State 3	State 4
Preference	KY	5%	10%	2.50%
<p>Step 4: A preference equal to the preference given or required by the state of the highest evaluated nonresident bidders shall be given to all responsive and responsible resident bidders.</p>				
Ky versus State 3- less 10%	\$17,325.00	N/A	\$18,000.00	N/A
BV points price(90)	90		86.6	
Delivery points (10)	7.1		8.3	
Total	97.1		94.9	
Ky versus State 2 - less 5%	\$18,287.50	\$18,949.76	N/A	N/A
BV points price(90)	90	86.9		
Delivery points (10)	7.1	10		
Total	97.1	96.9		
Ky versus State 4- less 2.5%	\$18,768.75	N/A	N/A	\$18,750.00
BV points price(90)	89.9			90
Delivery (10 points)	7.1			7.1
Total BV score	97			97.1
<p>Step 5: Is a KY vendor eligible for award? Did they beat all other vendors after reciprocal preference was applied?</p>				
if Yes	Award to highest evaluated Ky vendor at the price they bid (not the adjusted price as this was for evaluation purposes only).			

if No

Evaluate non-resident bidders against each other at bid prices (take no preferences into account). In this example, the bidder from State 3 would receive the award.