GOALS TODAY

- PROCESS UPDATE
- CONTEXT
- BUDGET SURVEY RESULTS
- LISTEN
PROCESS UPDATE
Process Update

February Listening Tour

- Surveys
- 2 Forums
- Faculty Senate
- Staff Senate
- Student Senate

- CAO
- Leadership
- Board of Trustees
- Other
Upcoming Important Milestones and Dates

- Appointment of New Budgeting Concept Steering Committee (Late February)
- Work on Refinement of Unit Based Revenue Targets and New Budgeting Concept (Late February)
- Housing, Parking, Dining (March)
- Decision on Any tuition Change (March)
- Decision on Salary Adjustments (March)
- Other Strategic Plans and Initiatives (March/April)
- Balancing Strategy (March/April)
- Budget Workshop (May)
- Approval of Final Budget (June)
CONTEXT
Budget Evolution

Short Term  – 2017-18
Mid Term    – 2018-19
Long Term   – Beyond
Unanswered Questions

State appropriation cut

Raises

Tuition

Asset preservation
BUDGET SURVEY
RESULTS
Budget Survey Results

1699 of

10,594 responded
Budget Survey Results

Numerical data

Narrative content
Budget Survey Results

How should we deal with a cut in state funding?
Budget Survey Results

How should we deal with a cut in state funding?

1. **Strong revenue growth plan**
2. **Tuition increase**
3. **Assigned unit budget reductions**
Budget Survey Results

How should we deal with a cut in state funding?

- Reduce number of administrators
- Reduce low enrollment course offerings
- Athletics program
Unit Summary
2017 / 2018 Year-to-Year
Number of Staff Comparison

<table>
<thead>
<tr>
<th>Division</th>
<th>2017 Staff</th>
<th>2018 Staff</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Office of the Provost</td>
<td>99</td>
<td>91</td>
<td>339</td>
</tr>
<tr>
<td>VPR - Research</td>
<td>30</td>
<td>29</td>
<td>305</td>
</tr>
<tr>
<td>CFO/VP for Operations</td>
<td>4</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>Human Resources</td>
<td>22</td>
<td>23</td>
<td></td>
</tr>
<tr>
<td>VP-Community Engagement</td>
<td>6</td>
<td>6</td>
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<tr>
<td>EVPHA</td>
<td>25</td>
<td>27</td>
<td></td>
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<tr>
<td>VPA - Administration</td>
<td>22</td>
<td>22</td>
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<tr>
<td>VPUA - Admin</td>
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<tr>
<td>Office of the President</td>
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<td>13</td>
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<tr>
<td>Office of Communication &amp; Mtg</td>
<td>30</td>
<td>28</td>
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<tr>
<td>VP for Strategy/Gen Counsel</td>
<td>5</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>339</strong></td>
<td><strong>305</strong></td>
<td></td>
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</table>
Unit Summary
2017 / 2018 Year-to-Year
Number of Administrators Comparison

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<th>VP for Strategy/Gen Counsel</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017 Administrators</td>
<td>12</td>
<td>4</td>
<td>7</td>
<td>1</td>
<td>2</td>
<td>6</td>
<td>10</td>
<td>2</td>
<td>4</td>
<td>2</td>
<td>55</td>
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<tr>
<td>2018 Administrators</td>
<td>11</td>
<td>3</td>
<td>6</td>
<td>1</td>
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<td>6</td>
<td>5</td>
<td>1</td>
<td>0</td>
<td>1</td>
<td>41</td>
</tr>
</tbody>
</table>
Budget Survey Results

Priorities in 2018-2019 Operating Budget
Budget Survey Results

Priorities in 2018-2019 Operating Budget

1. Position protection
2. Performance based compensation
3. Unit budget restoration
4. Salary increases
Budget Survey Results

Priorities in 2018-2019 Operating Budget

- Reduce number of administrators
- Position protection
- PBC / No PBC
- Salary increases
Budget Survey Results

Should we increase enrollment?
Budget Survey Results

Should we increase enrollment?

- Undergraduate
  - 89% Yes
- Graduate
  - 88% Yes
Enrollment growth strategies
Budget Survey Results

Enrollment growth strategies

1. New high demand programs
2. On-line programs
3. Completer degrees
Budget Survey Results

Enrollment growth strategies

- On-line offerings
  - Preservation of quality
  - International recruitment
  - Workforce needs
Budget Survey Results

Should we increase tuition?
Budget Survey Results

Should we increase tuition?

59% Yes
41% No
If we increase tuition, what factors should be considered?
Budget Survey Results

If we increase tuition, what factors should be considered?

1. Benchmark rates
2. Quality preservation
3. State appropriation level
Budget Survey Results

If we increase tuition, what factors should be considered?

• Differential tuition
• Quality preservation
• Benchmarking
• Affordability
Budget Survey Results

Which cost saving strategies should the university explore?
Budget Survey Results

Which cost saving strategies should the university explore?

1. Reduce the number of administrators
2. Close low enrollment programs
3. Apply across the board reductions
Budget Survey Results

Which cost saving strategies should the university explore?

- Creativity in class scheduling
- Energy conservation
Budget Survey Results

How should we focus our fundraising efforts?
Budget Survey Results

How should we focus our fundraising efforts?

1. Scholarships
2. Capital / Deferred maintenance
3. Research
Budget Survey Results

How would you like to stay informed?
Budget Survey Results

How would you like to stay informed?

1. E-mail
2. Budget forums
Budget Survey Results

How would you like to stay informed?

• Unit activities
• E-mail
• Town Halls
Budget Survey Results

How would you like to provide feedback?
Budget Survey Results

How would you like to provide feedback?

1. Additional surveys
2. Additional forums
Budget Survey Results

How would you like to provide feedback?

- Unit level activities
- Additional surveys
- Focus groups
Discussion

For digital copies of all presentations please visit louisville.edu/president/presentations speeches 2017.